



# ■ spotlight

May 2009 Vol. 42 No. 5



A monthly publication spotlighting top producers of American Income Life and National Income Life



**Roger Smith**  
*President & CEO*  
*American Income Life & National Income Life*

# The Way We Roll

Beverly Hills convention marked the celebration of an amazing year. A year of triumph. A year of success. A year of change. And a celebration it was, indeed!

On the way to Beverly Hills, I found myself imagining the thrill of arriving at the city. A vision of celebrity overcame me. I imagined getting off the plane, greeted by the barrage of fans, a frenzy of photographers and clusters of media just waiting to catch a glimpse.

But when Dottie and I got off the plane, there weren't flashing lights and cameras. I was directed to baggage claim and then to my ride to the hotel. Not near as exciting as I had envisioned during the three-hour flight. However, after getting to the hotel and seeing the rooms fill with our top producers, managers, SGAs, and PR reps, I realized that this was the entourage I had daydreamed about.

Here were the people who support the dreams, goals and aspirations of AIL/NILICO. Here were the people who believe in the cause AIL/NILICO supports, who help working families thrive and who love what they do. Here was something more amazing than the pesky paparazzi. Here were people who were just like me.

AIL/NILICO is extraordinary. I am forever thankful God has blessed me to be a part of what I believe to be one of the greatest companies in the world. Think for a moment about the current state of our world. What other company reaches its all-time high of over 3700 agents while 1.5 million people were laid off last year? What other company offers its team an Opportunity Unlimited while there are terminations being handed to people left and right? What other company grows by over 18% and finishes its first quarter with over \$30 million of ALP while there are dismal reports of declining sales on every news broadcast?

Our soul is in the hearts and minds of working families and we stand out as one of the few companies that reaches out both politically and monetarily on their behalf. We do it in deed and action, with a commitment that is unwavering. There is nobody like us and never will be. It is in our blood, in our being, in our soul. And THAT, folks, is the way we roll!

At the close of convention, Three Dog Night played tunes that brought back old memories and made new ones. I'm in awe of the legacy AIL/NILICO is creating. From those who have been with us for over 25 years to those who are just beginning to see the windows of opportunity that our Company offers, each individual of our team brings something positive to AIL/NILICO. It is inspiring to reflect upon the past, celebrate the present and anticipate the future.

I'd like to say, "Well Done!" to everyone who attended convention, especially to those of you who I had the privilege of congratulating on stage. Every victory, regardless of size, has contributed to the success of AIL/NILICO. Your combined achievements are extraordinary and everyone's hard work has not gone unnoticed. Congratulations to all of you who have applied their WILL 2 WIN to contribute to the AIL/NILICO reverie.

As we continue to travel the road to \$250 million, we can expect there to road blocks and pot holes that may slow us down. It's not about how many times you get knocked down, it's about how many times we get back up. What's important is that we are not stopped and our WILL 2 WIN encourages us when times get rough. I am absolutely sure that you will have more growth, accumulate more wealth, help more people and accomplish more personal goals than you ever imagined. You will cherish the day you first set foot into American Income or National Income - the same as I do everyday.

Congratulations again to everyone's amazing accomplishments. And thank you for investing your time, your heart and your soul.



**American Income Life Insurance Company** has been meeting working families' needs for over half a century. We are a leader in the union insurance market and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

**■spotlight**  
Published monthly by American Income Life Insurance Company for the dissemination of information to its Producers. Prior permission must be obtained from American Income for reproduction or other use of material herein.

**Managing Editor**  
Sam Yarbrough  
syarbrough@aillife.com

**Staff Writer**  
Danielle Brown  
dkbrown@aillife.com

**Lead Designer**  
Annalee MacFie  
amacfie@aillife.com

**Contributors**  
Karen Cannard-Curtis  
Paula Clements  
Jennifer Crupe  
Carrie Eckles  
Lana Giebe  
Tiffanie Juntunen  
Mary Lampert  
Lisa LaValley  
Pat Nevarez  
Amy Rivera  
Linda Resendez  
Robyn Talley  
Amy Tonthat  
Sandy Yerger  
Rhonda York

**Home Office**  
254-761-6400

**Web Sites**  
www.aillife.com  
www.nilife.com  
www.WorkAtAIL.com  
www.WorkAtNILICO.com  
www.aillnews.com

**Recruiting Support**  
www.aillife.com/rms  
www.aillife.com/recruiting

© 2009 by American Income Life Insurance Company



## SGA CAREER TRACK New Markets Opening & Expanding


There is a growing need for ambitious leaders.


AIL/NILICO is looking for MGAs and GAs wanting to pursue the SGA Career Track. If you are interested, speak to your SGA, then send an e-mail to: [futuresga@aillife.com](mailto:futuresga@aillife.com).

**TOTAL BONUSES PAID OUT**  
This month AIL and NILICO paid a total of \$2,251,894.22 in bonuses. For more information on the monthly bonuses, turn to Pages 4 & 7.  
**Total: \$2,251,894.22**

**REQUIRED RETENTION RATE**  
**Effective Jan. 1, 2009**, to be eligible for bonuses and be featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines and is used only during the Producer's first eight months. The rates listed below are for *Spotlight* recognition only.

<b>Retention:</b>	<b>68%</b>
<b>Net to Gross:</b>	<b>78%</b>

**RECORD BREAKER**  
**Taina Lameko**  
**Top RGA current month**  
**First Six Month Agent: \$479,543**  
**Net ALP: \$594,631**  
Kudos, Taina, on your achievement! To see more, turn to Page 14.

**Sita Pereira**  
**Top GA current month**  
**First Six Month Agent: \$244,444**  
**Net ALP: \$286,946**  
Great Job, Sita, on your fabulous effort! To see more, turn to Page 13.

**CORRECTIONS**  
SGA Simon Arias was incorrectly listed in April's issue as Category V. His correct category is Category III.  
Last month's icebreakers (pictured below) were Lesina Ah Sue, William Caraway and Corey Durst. We apologize for any confusion this may have caused.



**JANUARY-JUNE  
CONTEST WINNERS**  
**PG. 07**


**ANNIVERSARIES  
& PROMOTIONS**  
**PG. 08**

**CONTRIBUTIONS**  
**PG. 09**

**CONVENTION 2009**  
**PG. 10**

**SGA MEETING**  
**PG. 18**

**LOOK FOR ME!**

**FOUNDER'S CLUB April 2009 Qualifiers**  
Outstanding Producers & PR Representatives:  
**Zachary Hart**  
Alt-Orl-Deley  
2nd Qualification  
\$67,779 Net ALP  
79.5% Ret

**LOOK FOR THE ASTERISK**  
The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2010 Awards Presentation, are: the top SGA from each category based on the percentage of Net ALP objective, the top three PR Managers, the top two PR Representatives from each category, the top two RGAs, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2010 Convention Qualifications online at [www.aillife.com](http://www.aillife.com) or [www.nilife.com](http://www.nilife.com). Check your production! If there is an asterisk by your position, you could be on your way to New York City, staying at the fabulous Sheraton New York Hotel and Towers, and appearing on stage! The convention will be held May 16-19, 2010.



PUBLIC RELATIONS BONUS

Qualifier	SGA/Director	Amount
Mark Gagliardi	Jatoft-Foti	\$2,257.50
Sara Thrailkille	Jatoft-Foti	1,680.25
Alina Latinsky	Paul Rumbuc	1,438.00
Mario Soljan	Steve Friedlander	1,240.25
Larry Lozano	Jatoft-Foti	1,176.00
Robin Andrade	HO MA/ Kelleher	1,035.47
Ken Altizer	HO WV/ Farr	1,035.00
Chuck Hill	Jatoft-Foti	881.00
Joseph Westfall	HO S Ohio/ Farr	856.00
Brenda Di Somma	HO NJ/ Farr	662.90

LEADERSHIP BONUS

Qualifier	SGA	Amount
Stephen Hill	Steve Friedlander	\$37,522.57
Ben Halali	Jatoft-Foti	27,177.46
Dorian Oldham	Oldham-Bianchi	13,545.92
Earnest Powers	Simon Arias	13,020.90
Bobby Gujral	Altig-Orlovic	11,852.65
Lorenzo Lameko	Steve Friedlander	11,264.80
Brett Gryska	Oldham-Bianchi	11,029.59
Natalie Lloyd	Sabrina Lloyd	10,711.63
Patrick Bendure	Surace-Smith	9,713.12
Sita Pereira	Steve Friedlander	9,584.77

REINSTATEMENT BONUS

Qualifier	SGA	Amount
Sami Mogannam	Jatoft-Foti	\$3,276.18
Lance Martin	Surace-Smith	2,491.28
David Jackson	Matt Henderson	2,414.64
Nabil Spahi	Eric Giglione	1,733.91
Sharity Saia	Altig-Orlovic	1,568.85
Jera Culbert	Cohen-Cohen	1,267.93
Arthur Westergren	Williams-Zophin	946.08
David Garbarskiy	Theodore Pappas	941.91
Ronald Friedlander	Theodore Pappas	872.60
Rose Le	Josh Chalom	795.54

WORLD'S GREATEST BONUS

Qualifier	SGA	Amount
Amir Sedaghat	Altig-Orlovic	\$7,885.68
Marilyn Hilaga	Steve Friedlander	5,739.73
Steven Stensrud	Altig-Orlovic	5,290.31
Lesina Ah Sue	Steve Friedlander	4,420.45
Robert J Dunn	Surace-Smith	4,318.08
Max Quasem	Cohen-Cohen	4,251.97
Helen Taylor	Altig-Orlovic	4,164.35
Kevin Ishikane	Altig-Orlovic	4,064.19
Timothy Cruise	Altig-Orlovic	3,862.89
Kevin Edwards	Oldham-Bianchi	3,659.16

Total Bonuses: \$2,148,140.24

Privacy Awareness  
Important Agent & Staff Training

The protection of our applicants' and policyholders' personal health and financial information is an important topic to make every person in your agency aware of. As a representative for American Income or National Income you are in contact with this protected information, so it is very important to be familiar with the Company's Privacy Policy. Our privacy policy is posted at [www.aillife.com](http://www.aillife.com) and [www.nilife.com](http://www.nilife.com). A copy of our Privacy Policy is also included with home office correspondence and every policy issued in the US and Canada.

Here are some examples of protected non-public personal information: names, addresses, telephone numbers, bank/financial information, occupation, etc. The privacy laws do not prohibit the normal exchange of information that is necessary in order for an insurer to conduct its normal course of business. In other words, you should supply the Company with the information necessary to issue new business, pay claims, etc. However even a list of policyholder names and addresses from a CAS database is considered non-public personal information and disclosure to any non-affiliated third party is prohibited.

Medical information is highly protected. For instance, if you have received medical information about an insured when you completed their application or helped them complete a claim form, you are prohibited from disclosing that information even to their spouse unless the insured has given specific consent that their spouse may receive the information. Never discuss medical/claim information with a fellow representative or any home office employee unless they are involved with underwriting or the payment of the claim. It is permissible for you or the PR rep to indicate to a union that we have paid "so many" claims for "so many dollars," but you must NEVER disclose any personal information such as we paid "John Doe" and "Betty Smith"...

Please make your agency aware that they come in contact daily with protected information. They must be vigilant not to disclose this information in a way which violates privacy laws and should ensure the privacy of the data by shredding all personal data that is discarded. Please be sure and include Privacy Awareness as a part of your training!

Pam Miller  
VP - Compliance  
[pmiller@aillife.com](mailto:pmiller@aillife.com)

■ Outlook



Larry Strong  
Vice President of  
Agency Leadership Development

The "One Thing"

I wasn't surprised to hear that Los Angeles had an earthquake that measured 5.0 on the Richter scale the day after the AIL/NILICO annual convention adjourned. If you gather that many top-notch dynamic successful people together in one place for three to four days, then the earth is bound to move.

When you think about it, making "things move" is the common denominator all of the convention qualifiers—and successful people in general—have in common. As Brian Tracy said, "Until something moves, nothing happens."

So the real question is what makes things move? Is it even conceivable that there may be one single thing that contributes to top achievers becoming successful, staying on top and playing at such a high level? I believe there is.

Now, I fully realize what I am about to reveal as the "One Thing" is just my opinion, but it is an opinion based on 25 years of personal experience. Starting as an agent, recruiting, training and developing new agents, building agencies and working with literally hundreds of agencies through the years has afforded me the opportunity to observe many successful individuals and agencies. Unfortunately I have also observed and overseen some that were not successful. What is the difference?

Willingness.

I actually considered ending this article right there on WILLINGNESS. It would be kind of a ZEN thing perhaps. You might wonder all kinds of things like, "Has Larry finally lost it? I knew he was close but he is definitely over the top. Those frequent flyer and Marriott points have finally taken their toll on him." Or, "Willingness, willingness for what? To do what?" Let me elaborate.

I believe being successful is all about being in position to win. If you are a golf fan or ever watch the PGA Tour, someone inevitably sticks a microphone in Tiger Woods' face and asks Tiger how he felt about his round. His response is almost always the same, "I just wanted to get in position to win." Michael Jordan always said the same thing. Think about it; if one is not in position to win, they won't.

Agency Director of the Month

Leaders growing leaders!  
Domenico Bertini

Domenico Bertini's team had a remarkable month, increasing their growth 98% in April. This equates to an amazing \$835,000 in Net ALP. Domenico is the consummate professional who leads with conviction.



Being in position to win is not the "One Thing." It is the willingness to do the things necessary that put you in position to win. In very simple terms, all the Agents, Managers, PR Reps, SGAs and Directors who were in Hollywood put themselves in position to win at a higher rate of frequency than those who are not successful. It really is that simple.

Successful people are willing to make more calls, set more appointments, make more presentations, make more sales, take more rejection, get more referrals, recruit and successfully develop more agents, promote more people into management and develop more leaders. Talent, education, personality, skill, charisma, attitude, determination and discipline are all great. But all of these traits without the willingness to do the things necessary to put you in position to win translate to failure.

So congratulations to all of the outstanding men and women who had the WILL 2 WIN and qualified for this year's convention in Hollywood. We appreciate all you do and especially for validating Opportunity Unlimited. It still is the real deal!

Qualifying for our Annual Convention truly should be a bare minimum standard for success at AIL/NILICO. So if you are new, didn't qualify last year and are not on schedule for New York so far this year, my question is, "Are you willing?"

Stay Strong! Lead On!





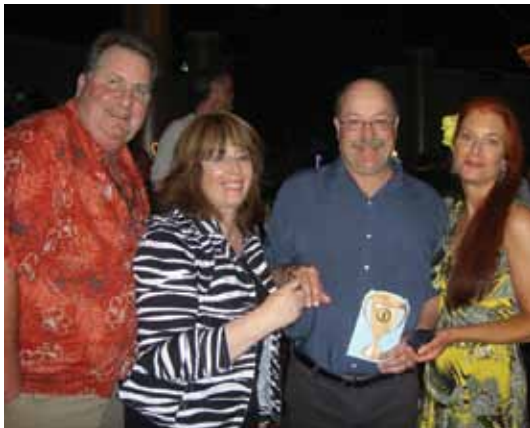
**Debbie Enstedt**  
*Vice President of  
Public Relations Field Operations*



Denise Bowyer and Manon Brulotte



PR Team enjoys dinner at the Beverly Hilton



David Blaisdell, Debbie Enstedt, Leo VanDenBussche, Jacqueline de Vooght



Daryl Barnett, Rachelle Valdez, Laurie Onasch, Debbie Enstedt, Jacqueline de Vooght, Tim Farr, Susan Kelleher, Patti Morgan

# The Red Carpet at Convention

As we walked the red carpet at the Beverly Hilton to attend awards night, I felt surrounded by celebrities ... by the stars of AIL and NILICO.






I could not help but be inspired by the best of the best, the year-to-date award winners. As I watched them go on stage, make their speeches and receive their awards, there was no doubt in my mind why they are the best of the best.

They shared a common theme. They were fearless and faced adversity by tackling it head on. They shared their struggles with us, from health and personal problems to the challenges at work. One year-to-date winner recounted the experience of fleeing from a country that was going through a revolution. However, each winner faced their fears and obstacles, planned around them and worked through them. Adversity did not hinder them; it made them stronger and more determined to achieve their goals.

Brian Tracy, the motivational speaker at General Session, said to achieve your goals, increase your sales and wealth and build your business, you need to have the thoughts to take you there. Thoughts are causes and your thoughts create your world. Combine that with your WILL 2 WIN and you could be walking the Red Carpet in New York.

Make this year your moment. Answer the call.

## Top YTD Winners:

<b>Ben Halali</b>  Bonus Count*: <b>13</b> Bonus: <b>\$12,506.04</b> Jatoff-Foti	<b>Stephen Hill</b>  Bonus Count*: <b>19</b> Bonus: <b>\$10,926.70</b> Friedlander	<b>Brett Gryska</b>  Bonus Count*: <b>13</b> Bonus: <b>\$7,297.48</b> Oldham-Bianchi	<b>Natalie Lloyd</b>  Bonus Count*: <b>9</b> Bonus: <b>\$5,901.89</b> Lloyd	<b>Lorenzo Lameko</b>  Bonus Count*: <b>10</b> Bonus: <b>\$5,729.74</b> Friedlander
---	---	---	--	--

## April Winners:

Name	Bonus Count*	Bonus Amount	Name	Bonus Count*	Bonus Amount	Name	Bonus Count*	Bonus Amount	Name	Bonus Count*	Bonus Amount
Stephen Hill	9	\$4,575.64	Paul Johnson	2	\$546.86	Julius Baker	1	\$270.16	Blake Higuchi	1	\$233.02
Earnest Powers	3	3,030.72	Kellen Cuttance	1	538.79	Jun Ma	1	269.12	Sharon Brenner	1	232.13
Ben Halali	3	2,595.89	Gevorg Yanukyan	2	537.25	Jewmekia Morton	2	267.84	Matt Pflueger	1	230.42
Renee Anderson	3	2,291.85	Jermaine Gunter	2	535.67	Casey Kunash	1	267.83	Seth Raymond	1	229.31
Patrick Bendure	4	2,107.49	Thomas Vena	1	535.66	Robert Vincent	1	267.49	Kevin Edwards	1	225.86
Bobby Gujral	3	2,036.97	Jackie Alston	1	525.85	Ryan Hall	1	266.76	Richard Blake	1	218.55
Richard Sprigg	4	1,860.93	Brian Wolchok	2	506.86	Ryan Bisanz	1	266.18	Joshua Richmond	2	217.18
Stephen Jubrey	3	1,772.52	Evan Wicklund	2	505.66	John Murphy	2	265.26	Tasha Tucker	1	216.39
Steven King	4	1,751.74	Sarai Castanon	2	503.84	Scott Hanna	2	265.26	Kevin Appasamy	1	213.84
Wayne Fader	3	1,721.97	Nicholas Lorence	1	501.30	Allen Nelson	1	263.69	Marisa Willgruber	1	212.50
Dorian Oldham	4	1,656.81	Pamela Ladd	3	454.15	Jeremy Harbin	1	262.93	Ronald Starr	2	212.13
Brett Gryska	3	1,599.08	Goldie Wells	2	449.81	Bryan Dickens	1	262.88	Amie Young	1	208.09
Natalie Lloyd	3	1,362.96	Kevin D Davis	3	436.62	Luay Ghawi	1	262.32	Anthony Mutter	1	205.48
Michael Boyer	4	1,326.67	Toafa Teo	1	431.26	Jacob Blumenfrucht	1	259.31	Jason Lobring	1	201.16
Tracy Haden	3	1,292.13	Samuel Cohen	2	424.71	Robert Slocum	2	258.75	Emmanuel Villasenor	1	200.63
Lorenzo Lameko	2	1,251.87	Harjeet Rana	2	422.69	David Orrico	1	257.04			
Shaelagh Legus	3	1,178.95	David Mellies	1	417.24	Antonio Monica	2	254.85			
Jesse Lawson	2	1,158.65	Brenda Anderson	1	407.68	Danielle Jankowski	1	253.89			
James Hill	1	1,144.45	Christopher Keller	2	398.23	Jerid Ferranti	2	251.93			
Amir Sedaghat	3	1,081.25	John Sparby	1	394.58	Tracy Thomas-Shell	1	250.65			
Lawrence Hauck	3	1,061.12	Ernestine Rush	2	392.34	Elizabeth Taylor	1	242.48			
Hal Herman	2	1,035.75	Hyungjun Kae	1	387.20	Clifton Horton	1	242.46			
Daniel Walton	2	1,031.80	Mark Gorman	1	384.43	Maria Greene	1	240.17			
AshLynn Orng	2	1,027.17	Patrick Duray	1	383.97	Dawn McElwain	1	238.58			
Christopher Clark	2	1,025.91	Corey Liles	2	375.15	Robert Kanaan	2	238.16			
Mark Bleier	3	930.65	Roghie Hassan Loo	1	360.43	Johnathon Bunch	2	234.72			
Marcus Howard	3	887.18	Stacie Jones	1	355.87	Devin Phillips	1	233.82			
Jeremy Welch	2	874.97	Rebecca Klebsch	1	346.85						
Delaunda Milner	3	873.20	Seth Randolph	2	332.40						
Timothy Matteson	4	868.24	Lee Jeffers	1	328.65						
Harmandus Buckle	2	839.19	Francisco Zarathustra	1	327.93						
Kenneth Greer	3	836.61	Dan Rubio	1	321.09						
Samantha Chui	2	830.76	Cathy Thompson	1	319.95						
Bradley Ellison	2	820.77	Tim Schroeder	1	318.50						
Arthur Greene	3	804.63	David Wang	1	317.34						
Eric Cochran	2	790.35	Caleb Douce	1	312.61						
Carmen Ramirez	2	779.45	Francisco Perez	2	305.44						
Kasali Kotun	2	772.90	Michael Perez	2	305.44						
London Burnett	3	768.82	Rodney Ward	1	305.40						
David Hausman	2	767.43	Shawn Nowak	1	304.99						
Christopher Williams	2	760.26	Sita Pereira	2	301.57						
John McGrath	2	751.00	Otari Bater	1	299.40						
Mark Corkrean	1	656.65	Carlo Bonifazi	1	294.73						
Yvonne Zarathustra	1	655.86	Tiffany Roland	2	292.65						
Gregory McMeckan	2	652.05	Mark Beckford	1	288.16						
Maurice Jordan	2	641.36	Doreen Ryan-Foti	1	284.83						
Robert Harris	2	605.26	Kraig Jilje	1	277.99						
Andrew Bishop	1	581.04	Jeffery Thiel	1	270.84						
Rosa Ngolo-Grubb	2	572.11	Michael Burningham	1	270.73						

# January-June MANAGER contest

Based on  
First Time 15%  
Bonus Earners

**TOTAL YTD CONTEST PAYOUT \$308,760.26**

We're almost there! As we enter the final months of our contest, keep your competitive drive in gear! Your WILL 2 WIN should give you the extra push you need to finish the competition with strength! Congratulations are in order for Stephen Hill, who captured 9 bonuses during April! Turn you dreams into reality as you venture into uncharted territories! We're anxious to see what the final half produces! Reminder: Contest ends in June!

April Payout  
**\$103,475.76**

Bonus Count\*:  
the total number of Agents  
under the indicated  
Manager who have  
reached the 15% Bonus  
level for the first time.



Promotions

Regional General Agent  
Kevin Appasamy  
Mark Bleier  
Eric Cochran  
Judy Hinz  
Sean Lacroix  
Joseph Moore  
Paulo Rosa  
Moswen Taylor  
Gevorg Yanukyan  
Master General Agent  
Ahmad Banat  
Arlene Grosso  
Samantha Jacobsen  
Barry Jacoby  
Adrian Jefferson  
Jesse Lawson  
Kenji Leonard  
Ryan McIntosh  
Rosa Ngolo-Grubb  
Joshua Olin  
Seth Randolph  
Alexander Seropian  
Justin Speakman

Thomas Vena  
Amie Young  
General Agent 60%  
Teresa Butolph  
Holly Cook  
Timothy Dawe  
Alex Hernandez  
Lynn Jones  
Kyle Klipp  
Jerry Kust  
Shelley Meyer  
Jalal Nabiye  
Tommy Penson  
Garik Petrosyan  
Brian Schreiter  
General Agent 57.5%  
Eric Angelino  
Chad Brown  
Miranda Dellinger  
Colleen Fisher  
Emade Georges  
Jeremy Harbin  
Gary Howard  
Josephine Lynch

Jean Moser  
Fritznel Octave  
Adaoma Okereke  
German Pena  
Jaime Rozotto  
William Smith  
Aaron Stroud  
Patrick Wright  
Supervising Agent 55%  
Jason Albertz  
Kimberly Bautista  
Laura Bosse  
Tracy Carrasquillo  
Patrick Christian  
Kenneth Collins  
Tammy Cruz  
Steve Dicken  
James Dill  
Miranda Eilers  
Christopher Feiner  
Matthew Girard  
Samantha Graff  
Michael Jones  
David Kellebrew

Chance Strader  
Jack Wang  
Sterling Whitley  
Supervising Agent 52.5%  
Charles Allen  
Ancil Bishop  
Jacob Blumenfrucht  
Shane Burns  
Christopher Bush  
Vishwamitra Chetram  
Divine Chiang  
Thristan Cooke  
Elizabeth Dabrowski  
Diana Dziardziel  
Viorel Godeanu  
Michael Graham  
Katelynn Harger  
Daniel Harrison  
Jack Holton  
Serah James  
Nicole Johns  
Wander Lima  
Gilberto Lopez-Silvero  
Jodi MacPherson

Gabriel Manzo  
Joshua McDonough  
Cody Montgomery  
Lafi Papalii  
Ryan Phillips  
Alex Rushing  
Rafael Sawin  
Alan Sheldon  
Jacquelyn Sherrod  
Sean Stout  
Kade Taylor  
Shivani Thaker  
Leizle Udarbe  
Matthew VanAlst  
William Walker  
Roger Weisman  
Jessica Wilhite  
Gregory Williamson

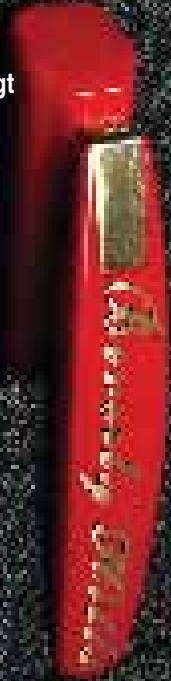
Anniversaries

36 Years of Service  
David Blaisdell, PR  
33 Years of Service  
Roger Johnson, GA  
30 Years of Service  
Joe Manone, SGA  
26 Years of Service  
Suzanne Powers, PR  
21 Years of Service  
John Wagner, PR  
17 Years of Service  
David Thornton, Agt  
14 Years of Service  
Steve Hartman, SGA  
Lawrence Hauck, RGA  
13 Years of Service  
Durhon Oldham, SGA  
Ilija Orlovic, SGA  
Leo VanDenBussche, PR  
12 Years of Service  
Bruce Goudy, Agt  
Michael Hanson, MGA  
11 Years of Service  
Al Wall, PR  
10 Years of Service  
Theresa Bellajaro, Agt  
David Iriye, RGA

9 Years of Service  
Timothy Clark, MGA  
Allan Jennings, SGA  
8 Years of Service  
Pat Alessi, Agt  
James Bailey, SGA  
Joseph Diecedue, SGA  
Steve Greer, SGA  
Patricia Lee, MGA  
Jim Read, Agt  
Scott Latta, MGA  
3 Years of Service  
Benjamin Ainscough, Agt  
Larry Bolinske, MGA  
Matthew Cartwright, GA  
Gregory Hayman, Agt  
Daven Hermosura, RGA  
Glyn Hurst, Agt  
Jose Lopes, SGA  
Lori Simpson, Agt  
Sarah Sweeney, Agt  
Ka Wing Yu, Agt  
2 Years of Service  
Craig Adams, Agt  
Ineida Andradem, Agt  
Travis Brock, MGA  
Amy Buskas, MGA

Eric Cochran, RGA  
Bill Duncan, Agt  
Gregory Easley, SA  
Cynthia Romero, MGA  
Rodney Statham, PR  
Dawn Trudden, PR  
1 Year of Service  
Juan Acevedo, Agt  
Anthony Anderson, GA  
Patricia Anderson, Agt  
Brent Arbour, MGA  
Christa Barfield, SA  
Christopher Bauer, MGA  
Jason Beckman, PR  
Brenton Betts, MGA  
Sharon Brenner, GA  
Teresa Butolph, GA  
James Cummings, SA  
Christopher Custer, Agt  
Dustin Dunlap, SA  
Robert Easley, Agt  
Kevin Edwards, SA  
Antonio Evans, Agt  
Aja Franks, PR  
Ilona Patterson., SA  
Dason Phaul, SA  
Janis Pitts, PR

Seth Randolph, MGA  
Nicholas Rice, SA  
Jessica Santamarina, Agt  
Sylvain Sawyer, Agt  
Kyle Smith, Agt  
Renata Szwab, Agt  
Joshua Toft, MGA  
Adam Trubacz, GA  
Vicki Tumia, MGA  
Kurt Walters, GA  
Peter Wan, Agt  
Charnetta Weems, SA  
Billy Wilder, MGA  
Sharron Wilson, SA  
Che Zong, Agt



Contributions

Contributions listed are from January through March

American Income & National Income

\$60,000	American Rights At Work/Media Fund
15,000	British Columbia New Democratic Party
5,000	MD & DC AFL-CIO Presidential Inaugural Committee
5,000	DC Employment Justice Center
5,000	TransAfrica Forum Gala
5,000	Washington Monthly
5,000	Hip Hop Cactus Institute Inaugural Celebration
3,800	Texas Justice Fund Inaugural Ball
2,500	Labor Project for Working Families
2,500	National Interfaith Committee for Worker Justice
250	DC Vote

Top Contributions of Centralized PR

\$3,000	UFCW 99 Golf Tournament (Arizona)
2,500	Archdiocese of Newark Labor Gold Vice Chair Reception (New Jersey)
2,000	IBEW National-Canada-Scholarship Fund (Maritimes, Ontario, Tortonto)
1,000	SEIU 73, SEIU 1, SEIU HCII Christmas Raffle (Chicago)
1,000	Oklahoma Credit Union League Convention (Oklahoma)
1,000	Canadian 5 Pin Bowler's Assn. Scholarship Fund (Ontario)
1,000	Pennsylvania AFL CIO Conference Sponsor (Pennsylvania)
800	UFCW 700 Golf Tournament (Indiana)
782	Philadelphia AFL-CIO Conference Sponsor (Philadelphia)
700	Metropolitan Washington Council AFL-CIO (District of Columbia)
700	SD AFL-CIO Scholarship (South Dakota)
682	ORHMA for a Preferred Provider (Ontario)
500	CSFFA Sponsorship (Colorado)

Top Contributions of Centralized PR cont.

\$500	Baltimore Building Trades Holiday Party (District of Columbia)
500	May Works Festival Donation (Manitoba)
500	UFCW 1445 Golf Tournament (Massachusetts)
500	Washington State APWU Convention (Washington)
450	OCIC Leadership Conference (Oklahoma)
420	Mass AFL-CIO Annual Convention (Massachusetts)
400	Long Island Federation of Labor Dinner (New York)
325	SMW 27 Dinner (New Jersey)
325	Boilermakers Local Lodge 13 Scholarship Fund (Philadelphia)
300	Atlanta CLC-MLK Atlanta Prayer Breakfast (Georgia)
300	ILWU 142 for United Way (Hawaii)
300	Greater Southern MA Labor Council Scholarship Fund (Massachusetts)
300	OH State Council of Machinists - Guiding Eyes Charity (Southern Ohio)
260	Scholfield Golf Tournament (Hawaii)
250	OPEIU 6 Golf Tournament (Massachusetts)
250	W Palm Beach Chapter of Credit Unions Reception (Miami / Ft Lauderdale)
250	IBT 995 Scholarship Fund - Bernie Buckley Charity Golf Tournament (Nevada)
250	Teamsters Gift of Hope St Judes Charity (Ohio)
200	USW 1-2171 for AGM Dinner (British Columbia)
200	Scholfield Christmas Party (Hawaii)
200	Street Bikers United HI - Waimanalo Teen Project - Toys for Tots (Hawaii)
200	IBT 986 for Retirement Party (Los Angeles)
200	UFCW 1360 Golf Tournament (New Jersey)

200 Urban Kids Enjoy Playing on Cavs' Court

Playing basketball on the Cavaliers' court was a dream come true for 200 urban kids thanks to the generous support of the Surace-Smith Agency. The twelve teams and cheerleaders that make up the Drug-Free basketball league hosted by The City Mission convened their weekly games at the Q on February 1st. Two days later the league and 80 additional City Mission Pathways students were back at the Q to watch the Cavs defeat the Toronto Raptors.

Said one student in a thank you note, "You all have inspired me to be a better person so when I get older I want to have something that kids will be inspired just like I was."

Pathways Youth Manager Luvirt Parker said the event "... let the kids know that they are valued, that someone was willing to invest in them. Playing at the Q made them feel significant and important."



Marcus Smith and Jim Surace (left and center) of the Surace-Smith Agency with Luvirt Parker, Pathways Youth Manager.





## Saw you on the Red Carpet!

Convention in Beverly Hills was a weekend with the Stars! At the Beverly Hilton hotel, our convention qualifiers received words of inspiration from best-selling author Brian Tracy, jammed to the tunes of Three Dog Night, and honored the top performers of 2008. The red carpet affair was an opportunity to unite the best and brightest of AIL/NILICO. Congratulations to all of our Stars!

### Roghie Hassan Loo

"I had lots of fun at convention. I not only got to bond with people from my own agency, I got to know the AIL/NILICO team! I saw, first hand, what an amazing group of people we are. The promise of Opportunity Unlimited gives me the confidence to advance myself. I thank every member of the AIL/NILICO family for their friendliness and support."

### Marcus Smith

"It was an honor to be recognized at this year's convention in front of such a great company and all of our peers. It is always motivating being around the best."

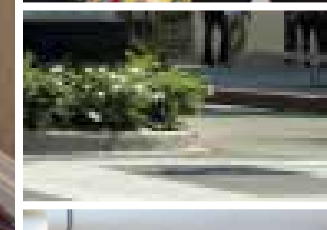
### Jim Surace

"...one of the best conventions ever... and I have been at over 25 of them! After witnessing the excitement, passion and enthusiasm displayed from the attendees there is little doubt \$250 Million is right around the corner!"

### Simon Arias

"In life we make choices, and then those choices make us. Thank God I made the choice to be at AIL as it has made me a better friend, man, son, leader, and over all a better person. We are surrounded by the best leaders that I have ever seen and the best opportunity that I know. I am honored to be a part of such a great company and to be able to contribute to the records that will continue to be broken."

# Beverly Hills Convention





■ Individual Producers



1. Marilyn Hilaga  
Auckland, NZ



2. Lesina Ah Sue  
Auckland, NZ



3. Amir Sedaghat  
Vancouver, BC



4. Vaaufiao Robertson  
Auckland, NZ



5. Roghie Hassan Loo  
Toronto, ON



6. Nastassja Tucker  
Concord, CA



7. Timothy Cruise  
Las Vegas, NV



8. Wanda Draughon  
New York, NY



9. Dustin Deardoff  
Calgary, BC



10. Andrew Haskins  
Oswego, OR



Lydia Lozano  
San Diego, CA



Brandon Cooley  
Burbank, CA



Brian Welsh  
Pittsburgh, PA

Rank	Name	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Marilyn Hilaga	\$38,265	99		Richard Blake	Steve Friedlander
2.	Lesina Ah Sue	29,469	98		Stephen Hill	Steve Friedlander
3.	Amir Sedaghat	27,004		97.6	Amir Sedaghat	Altig-Orlovic
4.	Vaaufiao Robertson	22,167	99		Stephen Hill	Steve Friedlander
5.	Roghie Hassan Loo	21,164		70.3	Roghie Hassan Loo	Josh Chalom
6.	Nastassja Tucker	20,757	92		Ben Halali	Jatoft-Foti
7.	Timothy Cruise	20,711		77.6		Altig-Orlovic
8.	Wanda Draughon	20,143	98		Delaunda Milner	Sabrina Lloyd
9.	Dustin Deardoff	19,369	97		Lee Jeffers	Altig-Orlovic
10.	Andrew Haskins	18,910		71.2	Chris La Fond	Altig-Orlovic
11.	Helen Taylor	18,704		82.3	Bobby Gujral	Altig-Orlovic
12.	Karen McQuoid	18,495		69.0	Karen McQuoid	Steve Friedlander
13.	Lydia Lozano	18,457	100			Furer-Whittinghill
14.	Brock Lampee	18,387		76.0	Tiffany Roland	Altig-Orlovic
15.	Brandon Cooley	18,120	96		Gevorg Yanukyan	Allan Jennings
16.	Brian Welsh	18,055	100		Earnest Powers	Simon Arias
17.	Ed Olfert	17,950		86.6	Eric LaBossiere	Altig-Orlovic
18.	Taufau Aukuso	17,794	96		Lorenzo Lameko	Steve Friedlander
19.	Lou Utumapu	17,581	100		Stephen Hill	Steve Friedlander
20.	Tovale Endemann	17,555	100		Stephen Hill	Steve Friedlander

ALL TIME RECORD: STEVEN STENSRUD \$71,391 Net ALP

An IceBreaker is a Producer who made his/her first sale in the last 2 calendar months. We will recognize all IceBreakers in the Top 10 Individual Producers list for the month, as well as the next Top 3 in this category.

YTD Production	*1.	Max Quasem	\$76,405	87.8		Cohen-Cohen
	*2.	Brock Lampee	74,824	76.0	Tiffany Roland	Altig-Orlovic
	*3.	Robert J Dunn	71,195	75.6		Surace-Smith
	*4.	Marilyn Hilaga	70,494	99	Richard Blake	Steve Friedlander
	*5.	Omar Hashimi	67,936	68.1		Jatoft-Foti
	*6.	Zachary Hart	67,781	79.5	Zachary Hart	Altig-Orlovic-Deley
	*7.	James Aalders	65,056	76.1	James Aalders	Imran Satti
	*8.	Andrew Haskins	61,737	71.2	Chris La Fond	Altig-Orlovic
	*9.	Lesina Ah Sue	57,639	98	Stephen Hill	Steve Friedlander
	*10.	Steven Stensrud	57,326	78.4	John McGrath	Altig-Orlovic
	11.	Kevin Ishikane	57,106	77.8	Kevin Ishikane	Altig-Orlovic
	12.	Vaaufiao Robertson	56,857	99	Stephen Hill	Steve Friedlander
	13.	Freida Yakubov	54,422	89.5	Scott Hanna	Williams-Zophin
	14.	Amir Sedaghat	54,289	97.6	Amir Sedaghat	Altig-Orlovic
	15.	Lily Tchen	53,911	82.9	David Iriye	Cohen-Cohen
	16.	Roghie Hassan Loo	53,674	70.3	Roghie Hassan Loo	Josh Chalom
	17.	Kevin Edwards	53,214	83.5	Dorian Oldham	Oldham-Bianchi
	18.	Robert Ulreich	52,436	87.9		Jatoft-Foti
	19.	Ed Olfert	52,011	86.6	Eric LaBossiere	Altig-Orlovic
	20.	Amy Shui	50,430	73.3	David Ackerman	Eric Giglione

ALL TIME RECORD: ROGHIE HASSAN LOO \$367,548 Net ALP

■ Supervising Agents



1. Carmen Ramirez  
Concord, CA



2. Kilisimasi Seg  
Auckland, NZ



3. Kevin Davis  
New York, NY

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Carmen Ramirez	\$74,537	\$78,716	92		Ben Halali	Jatoft-Foti
2.	Kilisimasi Seg	68,458	77,517	99		Stephen Hill	Steve Friedlander
3.	Kevin D. Davis	38,776	44,730	89		Delaunda Milner	Sabrina Lloyd
4.	Joseph Kuzmanko	33,102	43,222	87		Earnest Powers	Simon Arias
5.	Michael Perez	31,273	35,423	94		Francisco Perez	Theodore Pappas

ALL TIME RECORD: LORENZO LAMEKO \$78,033 1st Six Mo Agt  
ALL TIME RECORD: LORENZO LAMEKO \$81,207 Net ALP

YTD Production	*1.	Carmen Ramirez	\$132,703	\$152,083	92		Ben Halali	Jatoft-Foti
	2.	Kilisimasi Seg	115,975	138,630	99		Stephen Hill	Steve Friedlander
	3.	Joseph Kuzmanko	85,077	121,969	87		Earnest Powers	Simon Arias
	4.	I-Perfection Harris	82,589	124,177		75.6	Michael Vasu	Surace-Smith
	5.	Theresa Setefano	77,796	131,974	96		Lorenzo Lameko	Steve Friedlander

ALL TIME RECORD: LORENZO LAMEKO \$289,373 1st Six Mo Agt  
ALL TIME RECORD: MARY ANN GAELIC \$443,893 Net ALP

■ General Agents



1. Sita Pereira  
Auckland, NZ



2. Jason Bratin  
Flushing, NY



3. Justin Adams  
Pittsburgh, PA



4. Jay Meyer  
Rochester, NY



5. Jennifer Duke  
Conyers, GA

Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	MGA	SGA
1.	Sita Pereira	\$244,444	\$286,946	99		Stephen Hill	Steve Friedlander
2.	Jason Bratin	54,797	66,907	92		Francisco Perez	Theodore Pappas
3.	Justin Adams	51,454	62,571	98		Jeffery Thiel	Simon Arias
4.	Jay Meyer	44,309	50,546		77.9	Brett Gryska	Oldham-Bianchi
5.	Jennifer Duke	38,443	41,716	91		Brandon Teter	Matthew Hogan
6.	Jamison Weatherspoon	37,772	59,530	93		James Cunningham	Surace-Smith
7.	Pamela Ladd	35,754	61,168		74.2	Dorian Oldham	Oldham-Bianchi
8.	Francisco Zarathustra	35,190	49,011	93		Yvonne Zarathustra	Cohen-Cohen
9.	Jose Harb	34,567	47,336		77.4	Ben Halali	Jatoft-Foti
10.	William Smith	34,074	36,295	98		Taina Lameko	Steve Friedlander

ALL TIME RECORD: SITA PEREIRA \$244,444 1st Six Mo Agt **HOT NEW RECORD**  
ALL TIME RECORD: SITA PEREIRA \$286,946 Net ALP **HOT NEW RECORD**

YTD Production	*1.	Sita Pereira	\$545,636	\$670,372	99		Stephen Hill	Steve Friedlander
	*2.	Francisco Zarathustra	145,249	192,935	93		Yvonne Zarathustra	Cohen-Cohen
	*3.	Jamison Weatherspoon	135,323	208,598	93		James Cunningham	Surace-Smith
	*4.	Jay Meyer	127,375	139,899		77.9	Brett Gryska	Oldham-Bianchi
	*5.	Raymond Risucci	122,727	225,116		69.3	Dorian Oldham	Oldham-Bianchi
	6.	Magda Figueiredo	122,689	151,203	91		Mark Beckford	Eric Giglione
	7.	Mark Ziemanski	117,023	153,356	83		Earnest Powers	Simon Arias
	8.	Daniel Orr	115,172	182,790	81		Robert Kanaan	Imran Satti
	9.	Jennifer Duke	104,238	121,389	91		Brandon Teter	Matthew Hogan
	10.	Jason Bratin	103,213	147,978	92		Francisco Perez	Theodore Pappas

ALL TIME RECORD: TAINA LAMEKO \$1,319,496 1st Six Mo Agt  
ALL TIME RECORD: TAINA LAMEKO \$1,522,976 Net ALP



■ Master General Agents



1. **Stephen Hill**  
Auckland, NZ



2. **Ben Halali**  
Concord, CA



3. **Francisco Perez**  
Flushing, NY



4. **Brett Gryska**  
Rochester, NY



5. **Delaundra Milner**  
Glen Cove, NY

■ Regional General Agents



Record Breaker

1. **Taina Lameko**  
Auckland, NZ



2. **Ben Halali**  
Concord, CA



3. **Sonny Gurney**  
Troy, MI

	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
April Production	1.	Stephen Hill	\$307,937	\$352,172		74.5	Steve Friedlander
	2.	Ben Halali	154,143	192,023		74.3	Jatoft-Foti
	3.	Francisco Perez	83,663	129,197		76.3	Theodore Pappas
	4.	Brett Gryska	81,587	115,997		74.1	Oldham-Bianchi
	5.	Delaundra Milner	74,185	73,764		73.5	Sabrina Lloyd
	6.	Kellen Cuttance	73,625	131,341	87		Slav Bitman
	7.	Natalie Lloyd	73,058	92,002		71.8	Sabrina Lloyd
	8.	Dorian Oldham	72,599	142,824		73.6	Oldham-Bianchi
	9.	Patrick Bendure	69,612	110,423		71.0	Surace-Smith
	10.	Jeffery Thiel	59,379	58,010		71.8	Simon Arias
ALL TIME RECORD: JEFF RIBMAN \$326,483 1st Six Mo Agt							
ALL TIME RECORD: JEFF RIBMAN \$364,483 Net ALP							

YTD Production	*1.	Stephen Hill	\$684,360	\$814,173		74.5	Steve Friedlander
	*2.	Ben Halali	356,847	609,873		74.3	Jatoft-Foti
	*3.	Natalie Lloyd	254,414	284,372		71.8	Sabrina Lloyd
	*4.	Brett Gryska	237,454	354,902		74.1	Oldham-Bianchi
	*5.	Francisco Perez	237,408	407,716		76.3	Theodore Pappas
	6.	Patrick Bendure	232,373	411,801		71.0	Surace-Smith
	7.	Dorian Oldham	198,740	465,434		73.6	Oldham-Bianchi
	8.	Michael Vasu	188,791	370,262		82.4	Surace-Smith
	9.	David Wang	174,753	371,126		73.7	Bob Olson
	10.	Kellen Cuttance	162,248	264,021	87		Slav Bitman
ALL TIME RECORD: JEFF RIBMAN \$1,802,351 1st Six Mo Agt							
ALL TIME RECORD: PAUL RUMBUC \$2,168,283 Net ALP							

	Rank	Name	1st Six Mo Agt	Net ALP	Net to Gross	Retention	SGA
April Production	1.	Taina Lameko	\$479,543	\$594,631		71.0	Steve Friedlander
	2.	Ben Halali	187,476	233,798		74.3	Jatoft-Foti
	3.	Sonny Gurney	171,881	312,881		71.0	Paul Rumbuc
	4.	Eric LaBossiere	132,133	231,495		77.8	Altig-Orlovic
	5.	David Hausman	120,384	227,686		68.2	Eric Giglione
ALL TIME RECORD: TAINA LAMEKO \$479,543 1st Six Mo Agt <b>HOT NEW RECORD</b>							
ALL TIME RECORD: TAINA LAMEKO \$594,631 Net ALP <b>HOT NEW RECORD</b>							

YTD Production	*1.	Taina Lameko	\$1,149,048	\$1,481,070		71.0	Steve Friedlander
	*2.	Sonny Gurney	540,517	1,130,229		71.0	Paul Rumbuc
	3.	David Hausman	509,290	871,201		68.2	Eric Giglione
	4.	Eric LaBossiere	458,371	846,170		77.8	Altig-Orlovic
	5.	Ben Halali	414,490	691,214		74.3	Jatoft-Foti
ALL TIME RECORD: JIM BIANCHI \$1,989,902 1st Six Mo Agt							
ALL TIME RECORD: JIM BIANCHI \$4,570,094 Net ALP							

■ Public Relations

PR Managers of the Quarter



1. **Brenda Stipanovich**

PA  
4,617 card increase



2. **Laura Mackin**

AB, MB, MT, ND, SK & SD  
3,955 card increase



3. **Jay Bentley**

OK & TX  
2,419 card increase



1. **Mark Gagliardi**

CATEGORY I  
Concord, CA



2. **Cas Robinson**

CATEGORY I  
Nepean, ON



1. **Robin Andrade**

CATEGORY II  
Malden MA



2. **Lacy Byrd**

CATEGORY II  
Houston, TX



1. **William Verbeten**

CATEGORY III  
Menomonee Falls, WI



2. **Mario Soljan**

CATEGORY III  
Auckland, NZ



1. **Ken Altizer**

CATEGORY IV  
Mt. Nebo, WV



2. **Diane Caballero**

CATEGORY IV  
Oklahoma City, OK



**Daryl Barnett**

12,673 card increase

Directs: AK, BC, HI, NF, ON, QC, Maritimes

PR Director of the Quarter

Daryl Barnett increased the card count in the areas he directs by 12,673 cards the first quarter of 2009. Daryl attributes the increase to his belief in his team and their constant searching for new markets and new opportunities. Of course, you would also have to attribute it to his leadership skills and the Team environment he creates.

April Production	Category	Rank	Name	Production in Cards	SGA/Director
	Q1 Mgr	1.	Brenda Stipanovich	+ 4,617	Tim Farr
		2.	Laura Mackin	+ 3,955	Jacqueline de Vooght
		3.	Jay Bentley	+ 2,419	Laurie Onasch
	I	1.	Mark Gagliardi	3,312	Jatoft-Foti
		2.	Cas Robinson	2,841	Ontario/ Daryl Barnett
		3.	Brenda Di Somma	2,359	New Jersey/ Tim Farr
		4.	Donald Spohn	1,789	Ohio/ Tim Farr
		5.	Larry Lozano	1,702	Jatoft-Foti
	II	1.	Robin Andrade	3,943	Massachusetts/ Susan Kelleher
2.		Lacy Byrd	3,066	Houston/ Laurie Onasch	
3.		George Farenthold	2,307	Oldham-Bianchi	
4.		Carmella Stroud	1,791	Orlando/ Patti Morgan	
5.		Jessica Ingerick	1,716	Washington, DC/ Laurie Onasch	
III	1.	William Verbeten	3,359	Joe Manone	
	2.	Mario Soljan	1,209	Steve Friedlander	
	3.	Janis Pitts	1,155	Louisiana/Patti Morgan	
	4.	Leo Van Den Bussche	1,117	Manitoba/Jacqueline de Vooght	
	5.	Katherine Kidder	1,061	Pennsylvania/Tim Farr	
IV	1.	Ken Altizer	2,379	West Virginia/Tim Farr	
	2.	Diane Caballero	2,310	Oklahoma/Laurie Onasch	
	3.	Tim O'Connor	1,659	Oklahoma/Laurie Onasch	
	4.	Darrell Dorey	1,449	Maritimes/Daryl Barnett	
	5.	Sandra Johnson	1,151	Gary Bleier	
ALL TIME PR CARD PRODUCTION RECORD: 18,960 Cards					

YTD Production	I	*1. Viki Farr	10,218	Paul Rumbuc
		*2. Al Wall	8,998	Ontario/Daryl Barnett
		3. Larry Lozano	8,406	Jatoft-Foti
		4. Mark Gagliardi	7,892	Jatoft-Foti
		5. Brenda Di Somma	5,416	New Jersey/Tim Farr
	II	*1. Robin Andrade	9,326	Massachusetts/ Susan Kelleher
		*2. Jessica Ingerick	6,894	Washington, DC/ Laurie Onasch
		3. Denis St. Pierre	4,789	Quebec/Daryl Barnett
		4. Lacy Byrd	3,463	Houston/Laurie Onasch
		5. George Farenthold	3,296	Oldham-Bianchi
	III	*1. Leo Van Den Bussche	8,740	Manitoba/Jacqueline de Vooght
		*2. William Verbeten	4,513	Joe Manone
		3. Cheryl Cook	4,114	Pennsylvania/ Tim Farr
		4. C J Briggie	3,552	Arizona/ Rachelle Valdez
		5. Katherine Kidder	3,149	Pennsylvania/ Tim Farr
	IV	*1. Ken Altizer	7,802	West Virginia/ Tim Farr
		*2. Darrell Dorey	5,852	HO Maritimes/ Daryl Barnett
		3. Sue Akers	4,535	John Akers
		4. Tim O'Connor	4,230	Oklahoma/ Laurie Onasch
		5. Paul Winslow	3,827	St Louis/ Patti Morgan
ALL TIME PR CARD PRODUCTION RECORD: DENISE BOWYER 61,879 Cards				

Public Relations categories are as follows:			
Category	Population		
1	over 8,500,000		
2	6,500,000 to 8,499,999		
3	4,000,000 to 6,499,999		
4	Under 4,000,000		



# State General Agents

Category IX SGAs must be in this category for a minimum of 6 months to compete for YTD awards.



**John  
Jatoft**  
CATEGORY I



**Don  
Foti**  
CATEGORY I



**Steve  
Greer**  
CATEGORY II



**Simon  
Arias**  
CATEGORY III



**Allan  
Jennings**  
CATEGORY IV



**Sabrina  
Lloyd**  
CATEGORY V



**Scott  
Kenney**  
CATEGORY VI



**Rick  
Altig**  
CATEGORY IX



**Ilija  
Orlovic**  
CATEGORY IX



**Rick  
Stenglein**  
CATEGORY IX

## 1st Six Month Agent

Category	Name	Net to Gross	Retention	1st Six Mo Agt	1st Six Mo Obj	% of Obj
April Production	I <b>Jatoft-Foti</b>		70.5	\$316,769	\$235,000	135%
	Surace-Smith		68.4	344,596	270,000	128%
	Oldham-Bianchi		71.9	295,940	235,000	126%
	Altig-Orlovic		71.6	887,038	840,000	106%
	Paul Rumbuc		71.3	171,880	164,667	104%
	II <b>Steve Greer</b>		70.9	134,473	117,000	115%
III	<b>Simon Arias</b>		68.2	191,787	126,000	152%
	Altig-Orlovic-Deley		73.5	116,554	108,000	108%
	Williams-Zophin	91		111,986	104,000	108%
IV	<b>Allan Jennings</b>		68.6	125,190	87,000	144%
V	<b>Sabrina Lloyd</b>		72.8	174,979	78,000	224%
VI	<b>Scott Keeney</b>		69.3	98,236	74,000	133%
	Mark Hancock		68.1	74,921	69,000	109%
IX	<b>Alt-Orl-Stenglein</b>	85		52,597	52,000	101%

YTD Production	I <b>Surace-Smith</b>		68.4	\$1,339,414	\$1,080,000	124%
	II <b>Steve Greer</b>		70.9	471,726	468,000	101%
	III <b>Simon Arias</b>		68.2	627,641	504,000	125%
	IV <b>Allan Jennings</b>		68.6	367,403	348,000	106%
	V <b>Sabrina Lloyd</b>		72.8	453,618	234,000	194%
	VI <b>Scott Keeney</b>		69.3	306,738	296,000	104%
	Mark Hancock		68.1	283,308	276,000	103%
IX	<b>Alt-Orl-Stenglein</b>	85		155,092	130,000	119%



**Jim  
Surace**  
CATEGORY I



**Marcus  
Smith**  
CATEGORY I



**Steve  
Greer**  
CATEGORY II



**Tom  
Williams**  
CATEGORY III



**David  
Zophin**  
CATEGORY III



**Allan  
Jennings**  
CATEGORY IV



**Sabrina  
Lloyd**  
CATEGORY V



**Scott  
Kenney**  
CATEGORY VI



**Travis  
Moody**  
CATEGORY VIII

## Net ALP

Category	Name	Net to Gross	Retention	Net ALP	Net ALP Obj	% of Obj
April Production	I <b>Surace-Smith</b>		68.4	\$682,212	\$520,000	131%
	Jatoft-Foti		70.5	\$561,023	\$455,000	123%
	Altig-Orlovic		71.6	1,969,129	1,690,000	117%
	Oldham-Bianchi		71.9	505,526	455,000	111%
	Paul Rumbuc		71.3	337,023	321,000	105%
	Cohen-Cohen		76.5	345,539	338,000	102%
II	<b>Steve Greer</b>		70.9	227,539	225,000	101%
III	<b>Williams-Zophin</b>	91		265,879	204,000	130%
	Simon Arias		68.2	263,087	208,000	126%
	Altig-Orlovic-Deley		73.5	243,464	210,000	116%
	Imran Satti		68.8	199,403	195,000	102%
IV	<b>Allan Jennings</b>		68.6	196,361	160,000	123%
V	<b>Sabrina Lloyd</b>		72.8	193,641	130,000	149%
VI	<b>Scott Keeney</b>		69.3	154,812	130,000	119%
	Mark Hancock		68.1	139,905	139,000	101%
VIII	<b>Travis Moody</b>		71.8	86,391	78,000	111%

YTD Production	I <b>Surace-Smith</b>		68.4	\$2,671,906	\$2,080,000	128%
	Jatoft-Foti		70.5	1,943,295	1,820,000	107%
	Altig-Orlovic		71.6	7,185,200	6,760,000	106%
	Cohen-Cohen		76.5	1,397,379	1,352,000	103%
	Oldham-Bianchi		71.9	810,511	940,000	86%
	Paul Rumbuc		71.3	543,562	632,667	86%
III	<b>Williams-Zophin</b>	91		766,442	612,000	125%
	Imran Satti		68.8	852,532	780,000	109%
	Alt-Orl-Deley		73.5	915,226	840,000	109%
	Simon Arias		68.2	884,386	832,000	106%
V	<b>Sabrina Lloyd</b>		72.8	505,635	390,001	130%
VI	<b>Mark Hancock</b>		68.1	567,229	556,000	102%
IX	<b>Alt-Orl-Stenglein</b>	85		225,991	216,666	104%

Top Rookie



April 2009  
1st Six Month Agent  
Category V

Retention 72.8  
1st Six Mo Agt \$174,979  
1st Six Mo Obj \$78,000  
% of Obj 224

The Top Rookie is an SGA with less than one year tenure who achieved the highest percentage of 1st Six Mo Agt Objective for the featured month.

**SABRINA LLOYD**

Top Rookie



April 2009  
Net ALP  
Category V

Retention 72.8  
Net ALP \$193,641  
Net ALP Obj \$130,000  
% of Obj 149

The Top Rookie is an SGA with less than one year tenure who achieved the highest percentage of Net ALP Objective for the featured month.

**SABRINA LLOYD**



# Cancún

## TRANSLATION: Viva la SGA Meeting

We weren't just livin' la vida loca! The SGA meeting was an opportunity to recognize the SGAs for their outstanding performance and collaborate new ideas that will help AIL/NILCO continue its journey to the top! We congratulate all of the SGAs for their impeccable leadership and WILL 2 WIN.

What a great SGA meeting. The sense of urgency to not only push but to also make sure we are taking all the necessary steps to grow is pretty amazing. It seems that all aspects of the company (PR, Home Office and the agency force) are all on the same page with one goal in mind, \$250 Million. -Bob Olson, Jr.

The SGA Meeting was by far one of the very best because young and old, rookie and veteran, we are all together and moving toward the company goal of \$250 Million. Together we are going to make it happen! I have never been more excited to be a leader in this great company and I feel both committed and obligated to lead at higher levels! On to \$250 Million and \$1 Billion in the near future! -Eric Giglione

Any time you can meet and interact with your peers, along with the top executives in the company, is a time to learn, grow, and expand the opportunity which is unlimited. Being in the surroundings of Cancun just adds the great surroundings of a great meeting. - Theo Pappas

I have been to over 50 SGA Meetings and I have to say that this one will stand out as one of the all time best. I was very impressed with the knowledge, wisdom and passion of the SGAs who were asked to speak. The Company representation was inspiring as well. The changes and innovation that are on the horizon will certainly help make way for the \$250 Million ALP goal and beyond. Most of all I noticed a momentum that seemed almost unstoppable...can't wait to see what the ensuing months will bring! -Jim Surace



Rick Altig, Dustin Venekamp, Melinda-Rae Lyse, Ilija Orlovic



Theo Pappas, Roger Smith



John Akers, Roger Smith



Robert Shafer, Scott Rehberg, Roger Smith



Marcus Smith, Jim Surace, Steve Friedlander

## Perspective



### Scott Smith

*Executive Vice President  
& Chief Marketing Officer*

## Working on a Dream

We just returned from one of the best conventions ever. Beverly Hills. The red carpet. Brian Tracy. Three Dog Night. Achievement awards. Top it all off with some pretty terrific weather, and you've got the best of the best.

During the general session, we paid tribute to Roger's vision for AIL/NILCO: two hundred and fifty million dollars, one quarter of a billion dollars, \$250,000,000.

A vision for 7,000 agents, 350 PR reps and 300 sales offices. A vision for each of you individually, as a team, and as a part of our Company. No matter how you look at it, it's big. In fact, it's huge. And now, it's our mission.

A few years ago, we found ourselves at a road block. For two years, we had been stuck at annualized sales around the \$85 Million Net ALP mark. We set our goal at achieving \$100 Million. For three years, we had a shot at that number. Unfortunately, despite the growth we experienced all three years, we missed the mark.

Last year, Roger called me into his office and said that we simply had not been thinking big enough. "Just Think Big" became his slogan for the year. Roger decided if we started to build an infrastructure around \$250 Million, we would blow by \$100 Million along the way.

He was right. We did. Just as soon as the bar was raised, we broke the \$100 Million in November 2008. We finished 2008 at over \$109 Million and are looking to finish 2009 at a goal of \$130 Million... with our eye on \$250 Million.

I learned a huge lesson. Mr. Rapoport always liked to say "Dream Big and Implement Realistically." How true is that?

Here is an opportunity to rethink your game plan and work toward achieving your dreams. How do you set goals? Are they conservative and small or are they liberal and big? Are they motivating and attainable? Do you track and inspect along the way? Without a goal, how do you measure success? Consider bigger and broader than your personal annual-term production goal: \$500,000 in five years or \$1 Million in ten years.

I was never a believer in only setting goals annually. I believe that the months will take care of the year. That the weeks will take care of the months. That the days will take care of the weeks. The progress you're making this very minute will make your today productive. Every second counts. Set goals for today. Set goals for the month. Set goals for next year. Set goals for your career.

The puzzle of success is made up of thousands of pieces that need to be handled and set properly. You need to work toward achieving your goals now. Missed opportunities require twice as much opportunity to make it up.

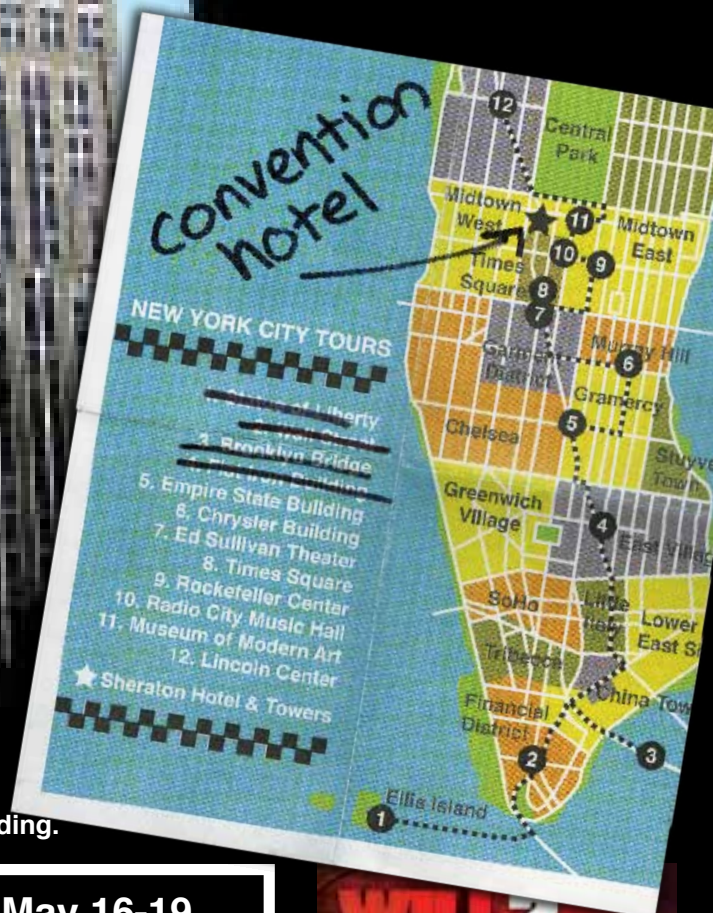
Roger's goal of \$250 Million isn't an annual goal for this year or even the next. It's a vision of the future.

We're working on his dream. We're working on our dream.



In 1964, colored floodlights were added to the top of the Empire State Building to illuminate it at night. Throughout the year, colors are chosen to match special events like St. Patrick's Day and Christmas.

New York City Tours:  
Here we are at the Empire State Building! Next stop: the Chrysler Building.



**2010 Convention: May 16-19**

Stay at the Sheraton New York Hotel & Towers  
For complete Convention Qualifications, go to:  
[www.aillife.com/agency/spotlight/maingtl.htm](http://www.aillife.com/agency/spotlight/maingtl.htm)





# Leadership Bonus

## Total: \$787,837.96

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Stephen Hill	\$37,522.57	Christopher Clark	\$3,947.32	Jose Harb	\$2,060.98	I-Perfection Harris	\$1,447.34
Ben Halali	26,977.36	Maurice Jordan	3,865.76	Joseph Kuzmanko	2,054.80	Evan Holzhauser	1,447.14
Dorian Oldham	13,545.92	Michael Boyer	3,806.18	Kathryn Chaisson	2,025.39	David Goodman	1,436.53
Earnest Powers	13,020.90	Maria Greene	3,804.16	James Hill	2,023.06	Alvin Hagens	1,421.81
Bobby Gujral	11,852.65	Paul Samra	3,700.97	Daven Hermosura	1,995.12	Daniel Umbertone	1,393.70
Lorenzo Lameko	11,264.80	Amir Sedaghat	3,693.07	Antonio Monica	1,979.24	Brian Wolchok	1,393.60
Brett Gryska	11,029.59	Timothy Matteson	3,564.00	Robert Harris	1,974.49	Dick Nakatani	1,387.14
Natalie Lloyd	10,711.63	Tiffany Roland	3,562.47	Sara Welch	1,940.39	Michael Sheets	1,385.06
Patrick Bendure	9,713.12	Daniel Walton	3,558.55	Norman Candelore	1,903.48	Dustin Dunlap	1,384.74
Sita Pereira	9,584.77	Jackie Alston	3,553.53	Kevin Appasamy	1,895.69	Michael Laramie	1,370.78
Hal Herman	8,742.99	Scott Hanna	3,539.78	Justin Adams	1,880.50	Allen Nelson	1,348.74
Francisco Perez	8,151.63	Christian Chenier	3,522.57	David Mellies	1,873.22	Theresa Setefano	1,327.39
Delaunda Milner	7,955.18	Gevorg Yanukyan	3,453.99	Francisco Zarathustra	1,866.99	Caleb Douce	1,310.69
Richard Blake	7,846.21	Andrew Bishop	3,395.54	Corey Carbon	1,864.90	Rudi Camenzind	1,304.87
Harjeet Rana	7,526.97	Mark Beckford	3,294.60	Billy Wilder	1,850.33	Robert Gerdes	1,298.05
David Wang	7,222.45	Zeve Katz	3,283.13	Robert Hamilton	1,845.27	Casey Kunash	1,295.14
Jeffery Thiel	6,862.39	David Iriye	3,161.10	Michael LiBassi	1,840.43	Evan Wicklund	1,271.41
Michael Vasu	6,772.10	Roghie Hassan Loo	3,150.41	Toafa Teo	1,833.00	Kevin D Davis	1,265.88
Lawrence Hauck	6,613.99	Shaelagh Legus	3,131.69	Matt Pflueger	1,819.03	JoAnne Marks	1,259.28
Carmen Ramirez	6,587.79	Patrick Duray	3,108.53	Arthur Greene	1,815.83	Albert Lau	1,236.22
James Cunningham	6,361.51	Pamela Ladd	3,035.69	Marino Baca	1,775.44	Daniel Orr	1,235.90
Craig Beck	6,326.80	Rodney Ward	3,028.68	Benjamin Foti	1,762.34	John Szoka	1,235.01
Kellen Cuttance	6,298.06	Thomas Vena	2,918.25	Timothy Clark	1,745.15	Tasha Tucker	1,224.97
Stephen Jubrey	6,041.81	Dawn McElwain	2,908.12	Amie Young	1,707.00	Ryan Hall	1,216.40
Lee Jeffers	5,880.32	AshLynn Orng	2,907.48	Beth Snow	1,699.60	John Bacaron	1,203.63
Harmandus Buckle	5,750.73	Mark Corkrean	2,856.93	Karen Gagarin	1,694.42	Clifton Horton	1,194.53
Kasali Kotun	5,742.94	Jesse Lawson	2,844.48	Christopher Stephens	1,690.44	Alek Auxier	1,191.26
John McGrath	5,720.49	Volodymyr Derevyanyy	2,830.39	Karen McQuoid	1,680.11	Jason Lobring	1,185.20
Wayne Fader	5,473.51	Alex Gonzales	2,829.17	Brenda Anderson	1,667.36	Darron Hacker	1,182.09
Daniel Phares	5,139.01	Desi Dimitrova	2,803.90	Phillip Jenkins	1,666.43	David Orrico	1,173.81
Andrew Stinnett	5,126.77	Kenneth Greer	2,770.32	Moswen Taylor	1,647.22	Nicholas Zangardi	1,168.87
Christopher Williams	4,998.42	Mathew MacCannell	2,766.14	Ardith Jefferson	1,644.38	Dan Rubio	1,161.54
Richard Sprigg	4,904.18	Jay Meyer	2,708.70	Raymond Risucci	1,634.21	Jennifer Duke	1,135.57
Steven King	4,788.89	Timothy Velky	2,702.30	John Collins	1,632.69	Jason Bratin	1,127.10
Sarai Castanon	4,730.74	Mark Bleier	2,655.61	Ronald Rivera	1,621.06	Lynn Jones	1,102.09
Marcus Howard	4,705.47	Nicholas Lorence	2,649.24	Jaime Rozotto	1,613.47	Nicholas Rice	1,088.57
Tracy Haden	4,679.54	Robert Kanaan	2,572.77	Dmitriy Kagan	1,610.78	Rory Crockford	1,080.60
Kilisimasi Segal	4,574.87	Eric LaBossiere	2,560.63	Loralee Vasquez	1,604.48	David Guzman	1,070.04
Robert Vincent	4,548.00	Jamison Weatherspoon	2,536.89	George Lahamedjian	1,600.99	Hyungjun Kae	1,066.70
Tim Schroeder	4,415.59	Eric Cochran	2,455.26	Shawn Nowak	1,588.67	Matthew Melhorn	1,057.78
Yvonne Zarathustra	4,411.78	Natalie Linker	2,426.55	Jerid Ferranti	1,562.16	Curt Snow	1,056.02
Danielle Jankowski	4,395.22	Samuel Cohen	2,378.63	William Parmeter	1,559.28	Claudia Baba	1,054.45
Renee Anderson	4,123.87	Jeremy Welch	2,371.52	Aaron Gebke	1,530.04	Kyriacos Davis	1,053.77
David Hausman	4,086.76	Atta Saleh	2,367.02	Samantha Chui	1,497.75	Anthony Mutter	1,050.97
Doreen Ryan-Foti	4,070.96	Bradley Weigand	2,134.01	John Sparby	1,496.59	John McCreary	1,050.23
Mitch Duplantis	4,053.13	Rebecca Klebsch	2,131.56	Salima Abidin	1,496.52	James Allen	1,037.94
Richard Correa	3,996.73	Ryan Vopat	2,127.24	Jared Mlinarich	1,495.79	Michael Perez	1,037.64
Jermaine Gunter	3,985.87	Bradley Ellison	2,115.93	Athar Sheikh	1,490.38	Michael Bromberg	1,034.03
London Burnett	3,955.64	Michael McIntosh	2,087.00	Sean Lacroix	1,460.19	Xavier Baudoin-Dajoux	999.74



# Leadership Bonus



Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Zachary Hart	\$998.19	Lee Croft	\$618.66	Roger Fung	\$424.37	Rita Earl	\$288.17
John Murphy	991.84	Shane Powell	616.39	Brent Arbour	423.37	Beverly Diaz de Leon	284.33
Christopher Keller	991.16	Anne Powihongi	610.95	Chad Brown	420.35	Ryan LeBaron	282.56
Michael van Delft	986.75	Mark Gorman	607.19	Jeff Lamar	419.23	Lee van Delft	281.68
Maryna Danielian	982.64	Otari Bater	604.27	Ernestine Rush	413.96	Hugo Chavez	275.27
Eric Angelino	977.29	Levar Morgan	603.78	Philip Anderson	412.84	Demetrius Franklin	270.18
Preeti Sahgal	974.91	Michael Romeo	601.00	Jason Duty	411.62	Robert Reagan	270.10
Seth Raymond	970.88	Maryam Nemati	598.12	Amy Buskas	411.09	David Gombkoto	268.90
Ryan Neel	963.98	Paul Johnson	592.75	Emade Georges	410.28	Colin Gibson	268.41
Seth Randolph	955.64	Cynthia Romero	592.20	Timothy Kieran	408.66	Alex Hernandez	266.38
Rosa Ngolo-Grubb	945.35	Justin Wilson	577.02	Fredric Nobari	402.84	Crystal Gustin	264.16
Jason Mayer	939.77	Devin Phillips	574.19	Elizabeth Taylor	401.39	Mike Hudnall	262.19
William Smith	914.62	Raphael Bouchereau	556.38	David Faraway	400.28	John Serrano	261.85
Melissa Schroeder	914.11	Julius Baker	552.04	Troy Plummer	393.40	Nichole Turner	260.74
Asghar Sajjad	899.77	Barbara Corigliano	547.03	Jerry Kust	389.58	Adrena McCreary	254.33
Jarred Sykes	884.93	Anita Facundo	546.66	Josephine Lynch	386.32	Taneshia Solomon	253.02
Natalie Soboleva	882.63	Kraig Jilje	539.58	Emil Mohareb	385.07	John Murphy	249.48
Jacob Blumenfrucht	878.20	Joshua Richmond	538.63	Norman Sellen	379.06	Samantha Jacobsen	247.11
Garret Kun	875.85	Colin Lyse	534.21	John Cochran	377.05	Matthew Coulombe	246.22
Luay Ghawi	871.99	Kyle Klipp	530.76	David Ramirez	374.37	Kimberly Riley	238.43
Corey Liles	871.15	Mathew Mealey	524.35	Tracy Thomas-Shell	367.27	Carrie Mayle	238.39
Alan Silverman	840.20	Robert Williams	520.02	Andre Bishop	367.16	Tod Brown	236.49
Gregory McMeckan	836.16	Marisa Willgruber	518.11	Gordon Mooc	367.11	Regenia Mapson	233.58
Stacie Jones	835.82	Craig Strompf	513.01	Shaun McDonald	365.08	Schuyler Frazier	230.14
Cathy Thompson	830.14	Kevin Edwards	510.25	LaDawn Meador	361.38	Junior Bontemps	223.26
Denice Copp	830.10	Anderson Sooknanan	509.88	Brian Sundberg	360.02	Oscar Rubio	220.90
John Hughes	824.25	Benton Tong	509.61	LeTasha Truesdale-Pough	355.99	David Moir	220.33
Brenda Hadaya	790.22	Ryan Bisanz	509.31	Robert Drake	352.43	Haoyu Xu	219.74
Blake Higuchi	788.35	Javier Sandoval	508.01	Corey Neff	351.05	Juan Cardona	219.57
Terrell Fowler	777.47	Grant Sharp	506.95	Hasheim Jones	349.43	Barry Jacoby	218.64
Michael Burningham	776.23	Emmanuel Villaseñor	504.39	Derek Wiens	341.85	Mathew Weber	215.35
Robert Slocum	774.69	Cory Friedman	503.25	Johnathon Bunch	341.49	Karen Stockwell	208.66
Byron Paz	759.48	Jose Sanchez	499.70	Garik Petrosyan	337.85	Jason Dickson	204.85
Goldie Wells	751.69	Bryan Dickens	498.59	Stefan Johannsson	335.45	Patrick Taylor	204.06
Timothy Dawe	750.11	Alex Grakhov	498.07	Jose Lomeli	333.67	Joshua Lenix	201.14
Fritznel Octave	747.82	Susan Cooksey	496.88	Horace Johnson	330.67	Derek Sandilands	201.12
Jewmekia Morton	733.77	Arlene Grosso	494.17	Katelynn Harger	325.70		
Abolfazl Mohammadi	733.42	Tibor Simon	488.65	Matt Flores	324.61		
Cynthia Sittig	719.38	Gilbert Pollock	483.53	Ross Ewen	324.36		
Greg Stewart	716.17	Cara DeFiore	481.69	Brandon Braun	323.03		
Darren Miller	711.15	Crystal Mestres	480.53	Nicole Rayner	322.23		
Gary Howard	697.48	Debra Hepp	476.98	Nellie Johnson	322.18		
Jason LaFayette	695.05	Ronald Starr	464.48	Edward DeAngelo	316.61		
Jeremy Harbin	688.66	Tupulaga Fuaivaa	460.59	Tommy Penson	312.91		
Ricardo Garavito	685.63	Ryan Tucker	453.03	Kevin Brown	311.85		
Dennis Titcombe	680.66	Jun Ma	451.52	Michael Weeder	311.08		
Wes Elder	676.95	Ryan Goodwin	449.03	Shawn James	310.56		
Roger Melton	670.65	Jason Marlow	447.10	Jay Newsome	306.70		
Ala Awad	648.83	Jonathan Whitaker	444.84	Randolph Souliers	304.31		
Joseph Geer	644.12	Sharon Brenner	443.33	Jorell Washington	302.05		
Timothy Watson	640.54	Carlo Bonifazi	443.23	Brian Campbell	298.21		
Christopher Jordan	639.63	Carl Rudd	436.00	Clifford Rene	297.95		
German Pena	632.88	Danielle Jankowski	435.59	Brookalyn Stillwagon	297.00		
Michael Cook	626.67	Crystal Cannon	433.17	Travis Holt	294.91		
Thomas Reagan	618.98	Patrick Robitaille	427.71	Matthew Cartwright	291.80		



# World's Greatest Bonus

## Total: \$1,301,753.96

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Amir Sedaghat	\$7,885.68	John Passi	\$2,256.54	Joseph Flynn	\$1,808.00	Kelly McDonald	\$1,522.97
Marilyn Hilaga	5,739.73	Daniel Kolbrich	2,211.84	Al-Karim Walji	1,801.02	Salima Abidin	1,519.27
Steven Stensrud	5,290.31	Faamanuia Milo-Pereira	2,206.86	Dulce Jimenez	1,799.24	Michael Rivera	1,517.77
Lesina Ah Sue	4,420.45	Joshua Swogger	2,202.32	Garrar Kun	1,792.41	Byron Saigusa	1,511.08
Robert J Dunn	4,318.08	I-Perfection Harris	2,201.22	Steven Sparkes	1,785.17	Lisa Wood	1,504.26
Max Quasem	4,251.97	Kevin Haines	2,191.77	Taneshia Solomon	1,783.40	Stacey Stewart	1,502.20
Helen Taylor	4,164.35	Mary Ann Gaelic	2,189.26	Justin Germany	1,782.55	Andrew Brinkmeyer	1,500.55
Kevin Ishikane	4,064.19	Kenneth Greer	2,169.96	Cherman Wilson	1,780.80	Kilisimasi Segal	1,496.99
Timothy Cruise	3,862.89	Serah James	2,169.96	Jay Newsome	1,774.64	Gordon Mooc	1,496.58
Kevin Edwards	3,659.16	Victor Rodos	2,161.96	Benton Tong	1,769.57	Bryan Kidd	1,495.80
Kasali Kotun	3,612.78	Kevin Davis	2,159.57	Daniel Hartwig	1,757.79	Clemon Daniels	1,487.07
Ed Olfert	3,594.42	Tatjana Tikhonov	2,142.49	Jinzhou Zhao	1,756.41	Heather Orr	1,486.04
Brock Lampee	3,567.55	Samson Adelufosi	2,138.97	Pamela Ladd	1,752.81	Bradley Kampmeier	1,484.95
Dustin Deardoff	3,453.20	Jesse Wise	2,138.93	Hildegard Toleafoa	1,752.80	Shu Shang	1,477.20
Robert Ulreich	3,381.17	Clifford Rene	2,133.93	Asghar Sajjad	1,752.44	Chena Blair	1,475.33
Nastassja Tucker	3,358.42	Linda Byas	2,123.90	Deshon Witherspoon	1,749.56	Kevin Hart	1,473.99
Freida Yakubov	3,351.01	Jessica Santamarina	2,122.49	Benjamin Van Fossen	1,743.35	Nacra Pomare	1,473.55
Vaanaio Robertson	3,325.06	Lydia Lozano	2,118.89	Natalya Kashevskaya	1,741.32	Jun Ma	1,473.13
James Aalders	3,186.45	Agatha Safford	2,114.51	Brian Schreier	1,731.97	David Rich	1,466.72
Kenya Manstra	3,101.25	Larry Finch	2,107.44	Thomas Carver	1,731.13	Sean Carlson	1,454.72
Zachary Hart	3,090.41	Eric Evans	2,099.42	Justin Adams	1,723.48	Kade Taylor	1,451.79
Daniel Jones	3,080.24	Joseph Rickard	2,097.80	Peter Szumigala	1,720.74	Ryan Phillips	1,450.43
Eugene Kashkin	2,994.76	Andrew Degenhart	2,091.98	Jaime Rozotto	1,715.62	Philip Abramovitz	1,448.29
Ying Vang	2,991.40	Steven Edgell	2,091.76	Lubomir Sordel	1,712.09	Timothy Raiford	1,448.24
Wanda Draughon	2,973.39	Ross Ewen	2,090.23	Leone Tom-James	1,708.76	Mikhail Telishevsky	1,445.10
Todd Engelson	2,953.64	Shahnaz Toloui	2,087.28	Erez Shabtay	1,703.16	Peter Davidson	1,442.86
Benjamin Ainscough	2,896.87	Tovale Endemann	2,074.19	Rajeev Arora	1,702.04	Vance Bosch	1,442.63
Joshua Champneys	2,836.67	Jose Harb	2,072.08	Ala Awad	1,698.31	Yuan Luo	1,442.00
Ruby Botello	2,813.76	Matthew Cartwright	2,068.07	Lamine Diakhate	1,695.42	Michael Reid	1,424.80
Karen McQuoid	2,805.63	Karen Sessing	2,063.53	Adam Smith	1,690.76	Darlene Exilus	1,415.24
Amy Shui	2,794.82	Terrance Hines	2,063.29	Thomas Soloweyko	1,685.03	Horace Johnson	1,414.26
Tricia Parido	2,793.19	Gina Nascimento-Flores	2,059.73	Ashley Fisk	1,681.39	Viet Chung	1,409.53
Russell Morris	2,787.81	Robert Simmen	2,029.98	Christina Smith	1,666.75	Ramin Maghsoud	1,402.45
Brandon Cooley	2,774.26	Jamar Burnette	2,029.97	Joseph Kuzmanko	1,660.88	Peter Chung	1,392.37
Roghie Hassan Loo	2,699.19	Justin Smith	2,023.58	Christopher McFoy	1,655.58	William Reed	1,392.26
Catherine Minor	2,690.02	Norman Lew	2,009.81	Christopher Freter	1,645.50	Katie Sila	1,386.00
Lou Utumapu	2,637.18	Caleb Douce	2,008.09	Daniel Bauer	1,642.80	John Murphy	1,384.18
Mario Chavez	2,629.94	Sebastian Kazek	1,993.40	Jeremy Harbin	1,640.70	Joseph Schroeder	1,382.25
Omar Hashimi	2,629.63	Christopher Nash	1,991.54	Ashley Adams	1,634.55	Robert Barzyk	1,376.52
Peggy Winston	2,624.73	Kayla Chavez	1,990.91	Jeremy Engrav	1,634.26	Natalie Soboleva	1,372.22
Randolph Souliers	2,595.03	Joey Kennedy	1,989.31	Marsela Kresic	1,629.17	Shane Burns	1,369.32
Tibor Simon	2,572.60	Jessidiah Beman	1,975.51	Richard Carter	1,617.63	Sina Polu	1,364.90
Ernesto Magat	2,572.30	William Parmeter	1,969.00	Timothy Clark	1,616.10	Rob Speers	1,364.17
Maijargal Sukbaatar	2,517.55	Jessica Wilhite	1,959.42	Michael McJunkins	1,609.63	Clifford Mekelburg	1,364.01
Lisa Kahan	2,485.19	Raphael Bouchereau	1,958.92	Amanda Johnson	1,604.38	Joseph Hedborn	1,362.53
Travis Ammann	2,484.27	Ancil Bishop	1,951.52	Gabriel Manzo	1,596.12	Kasimira Joyce	1,360.03
Elvis Obano	2,454.87	Erik Dorner	1,932.55	Matthew VanAlst	1,595.94	Perry Taylor	1,354.15
Matthew Hiraga	2,446.41	Michael van Delft	1,930.70	Brenton Betts	1,594.12	Mele Tagalao	1,353.41
Kimberly Riley	2,420.72	Krista Thieme	1,928.22	Stefanos LeBrasseur	1,591.68	Daniel Gereaux	1,352.97
Lori Dacyk	2,418.99	Tupulaga Fuaivaa	1,922.51	Ricky Rice	1,582.86	Fritzel Octave	1,351.50
Michal Majewski	2,416.93	Timothy Nolan	1,903.19	Joseph Moore	1,582.46	Beth Snow	1,350.83
Brian Welsh	2,416.24	Phillip Jenkins	1,899.12	Rodney Reynald	1,578.31	Bernard Oliphant	1,342.55
Barbara Stillwell	2,411.69	Willon Charles	1,898.82	Juliana Mauga	1,574.46	Trish Baraghoush	1,338.86
Joshua Lenix	2,402.56	Sterling Whitely	1,891.63	Aileen Lassiter	1,572.45	Nellie Johnson	1,335.44
Eugenio Pavon	2,401.25	Tammy Cruz	1,884.16	Amanda Beyersdorff	1,570.88	Gregory Myers	1,334.52
Aaron Parks	2,396.20	Cassandra Gordon	1,882.39	Peter Kaplanis	1,569.45	Justin Speakman	1,330.13
Joaquin Santos	2,392.95	Debra Hepp	1,880.21	Ousman Samba	1,557.79	Dennis Fulton	1,326.60
Lafi Papalii	2,384.08	Eric Brown	1,878.68	Todd Bornstein	1,557.46	Kevin Rendon	1,325.30
Scott Patterson	2,383.74	Corey Durst	1,844.76	Paul Kagarise	1,553.97	Alan Rosen	1,325.15
Daniel Postlechio	2,326.49	Juan Reyes	1,841.96	Casey Kunash	1,553.20	Jerid Ferranti	1,323.52
Taufau Aukuso	2,298.35	Dorian Brown	1,840.91	Telly Wilson	1,547.74	Bo Stawicki	1,323.00
Jose Hernandez-Camarg	2,293.24	Gary Howard	1,833.59	Jacqueline Reim	1,547.36	Glen Francis	1,319.23
Donald Wold	2,268.22	Mickenzie Linse	1,828.55	Kristi Vang	1,546.54	Alan Sheldon	1,315.53
Dawn Holland	2,265.76	Krystal Strelhoff	1,828.21	Jason Evans	1,536.86	Ryan Kendl	1,314.15
Mark Harhager	2,264.11	Amy Knotts	1,827.73	Herivelto Pereira	1,529.06	Michael Papoulis	1,311.66



# World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Christopher Acciari	\$1,307.28	Felili Maiava	\$1,133.96	Christina Guerrero	\$1,015.41	Stephanie Novel	\$890.74
Cody Bertke	1,305.22	Michael Graham	1,133.95	Rufus Cathey	1,015.29	Harold Carr	890.35
Crystal Gustin	1,304.07	Michael McCoy	1,132.19	Troy Skipper	1,015.04	Sarah Jett	890.00
Filipo Havili	1,301.34	Stephanie Poe	1,128.53	Carl Robinson	1,012.50	Sheri Pollard	888.61
Jason Crenshaw	1,301.33	Tanya Halverson	1,126.83	Lleison Martinez	1,009.39	April Butler	887.87
Francis Ifopo	1,299.58	Jenny Sample	1,126.04	David Moir	1,004.21	Sharif Grays	887.36
Colin Gibson	1,292.18	Devin Phillips	1,123.75	Kevin Appasamy	1,004.10	Eric Trautman	885.97
Dichita Warren	1,291.90	Gregory Hayman	1,118.58	Katie Chetwynd	1,001.80	Jerckarra Page	880.51
Faisal Kasuri	1,288.05	Juan Cardona	1,116.91	Douglas Bauknecht	1,001.23	Timothy Keene	878.74
Melissa Flanagan	1,284.86	Derek Sandilands	1,114.39	Michael Stearns	1,000.31	Carlos DeOliveira	875.56
Heather Hewitt	1,282.67	Masofa Falefatu	1,114.30	Stephen Krcha	999.57	Daniel Wine	874.27
Emade Georges	1,281.93	Gagandeep Klair	1,113.45	Bradley Ellison	999.03	Maria Esposito	873.74
Scott Remmey	1,281.70	Matthew Lukesh	1,109.33	Ashley Way	997.47	Khadija Evans	873.20
Andrew Haskins	1,275.11	Michael Scharf	1,104.15	Michael Sheets	996.82	Corie Pelcher	873.09
Valeriya Kolb	1,273.20	Ryan Leong	1,102.37	Jeff Avedesian	994.33	Sharon McKee	871.86
Minh Phung	1,271.58	Jan Vellekoop	1,100.92	Faasasahu Nanai	993.25	Todd O'Neill	871.37
Barbara Corigliano	1,270.27	Steven Rotherforth	1,100.13	Felix Berger	990.81	James Cummings	869.90
Roger Weisman	1,269.39	John Ragazzino	1,097.41	Evan Wicklund	976.80	Robert Grant	869.31
Evelyn Nkwenti	1,265.15	Paul Johnson	1,095.48	Drew Johnson	972.11	Robert Reagan	869.06
Gabriel Feldmann	1,245.24	Viviana Gonzalez	1,094.04	Roger Johnson	969.96	Holly Cook	868.30
Amr Shater	1,245.04	Janella Riley	1,093.28	Tosha Ray	969.70	Jacquelyn Sherrod	867.72
Asa Davis	1,244.21	Leora Romarine	1,093.24	David Reed	969.10	Manuel Gogolin	866.63
Patrick Taylor	1,243.72	Divine Chiang	1,091.67	Steven Young	967.87	Kimberly Eugenio	866.14
Briza Munoz-Luna	1,237.68	Amrik Singh	1,089.49	Melanie Johnston	966.98	Jerry Thayer	865.64
Norman Sellen	1,235.98	Curtis Proebstel	1,089.05	Shannon Andrews	965.10	David LaBancz	864.17
Regina Knieser	1,234.26	Dewey Lewis	1,085.66	Anne Powihongi	964.94	Marc Williams	862.94
Wayne Fader	1,233.12	William Caraway	1,085.35	Stephanie Kies	961.07	George Taraviras	862.35
Lytoni Brown	1,232.94	Michelle Jones	1,084.83	Andrie Syblis	960.74	Justin Hruby	861.07
Christopher Feiner	1,232.79	Chad Panzer	1,082.85	Andrea Nichols	960.70	Chad Turner	860.94
Steve Dicken	1,232.76	Lori Brice	1,080.86	Jesse Reeder	960.35	Dustin Dunlap	860.19
Jeremy Eichas	1,220.50	Niu Lavea	1,078.90	David Peebles	956.72	Lee van Delft	859.53
Helen Papazyan	1,219.13	John Oldfield	1,078.87	Arlene Chavez	956.52	Daniel Judy	854.92
Kelly Schneider	1,219.01	Gregory Barker	1,078.81	Melissa Schroeder	954.27	John Usry	852.23
Andrew Bernstein	1,218.10	LaDawn Meador	1,078.67	Seth Holmberg	953.19	John Cramer	849.18
Mark Butler	1,214.21	Mark McGuigan	1,076.99	Lily Shipley	952.04	Jarrod Turner	848.79
Chad Brown	1,214.04	Michael Antognoli	1,074.26	David Gombkoto	952.01	Duane Robertson	848.71
Jerry Williams	1,211.78	Amy Wells	1,073.53	George Sturge	950.32	Danielle Olsen	848.18
Antly Reddick	1,208.62	Shari Roszmann	1,065.80	Earnest Loveless	945.21	Mary Borabora	847.37
Howard Kim	1,208.30	Janea Lockner	1,063.94	Jack Wang	944.02	Wayne Sleight	846.95
Shelby Pamplin	1,207.53	Simon Rolland	1,063.03	Bryan Dann	943.99	Charlotte Hudson	843.87
Altha Bodner	1,206.70	Jonathan Tomko	1,062.53	Grover Bond	939.96	Benjamin Larson	843.03
Dan Beddome	1,206.65	Benjamin Eggen	1,062.36	Casey Cline	938.58	Donald Hill	842.56
Joshua Richmond	1,204.38	Jera Culbert	1,060.48	Julie Aprahamian	936.93	Lakisha Formica	841.06
Jessica Goodwin	1,200.85	Zac Dajos	1,060.35	Gleb Ostrovsky	934.75	Rex Tidball	838.25
Timothy Niknafs	1,199.57	Lawrence Broniszewski	1,059.82	Abdul-Kareem Kotun	933.85	Samantha Jacobsen	835.24
George Fraser	1,198.30	Paul Snyder	1,059.81	Nolan Ender	933.11	Frank Cousins	833.86
Samantha Chui	1,196.90	Jose Lomeli	1,058.15	Tehani Maragos	930.76	John Farley	831.26
Miriam Ghebremedhin	1,196.58	Zulfikar Blukera	1,056.91	Duane Meredith	930.41	Ryan McIntosh	830.89
Shamina Chowdhury	1,196.22	Dustin Klingebiel	1,056.22	Ineida Andrade	929.43	Joseph Roszman	830.13
Sangmi Choe	1,195.57	Jonathan Hughes	1,055.89	Nestor Aramayo	928.77	Raymond Risucci	830.02
Troy Plummer	1,191.10	Nicholas Bloom	1,055.49	Lauren Thomas	928.22	Cynthia Blowe-Miller	829.77
Eunsook Kang	1,189.64	Terrell Fowler	1,052.61	Ryan Catlett	928.15	Jody Maas	829.36
Johnathon Bunch	1,189.28	Aghayni Nazarian	1,052.56	Tiffany Blume	926.73	Errianna Preston	828.66
Timothy Peters	1,187.52	Ellah Vaziri	1,048.93	Andres Diaz	924.36	Shawn Rice	828.42
Michael Perkins	1,185.86	Graeme Bollinger	1,048.22	Timothy Kieran	924.25	Laura Bosse	827.74
Shaelagh Legus	1,185.18	Marcella Silva	1,046.37	Bernardo Lopez	920.91	Tami Dixon	827.54
Emile Tauati	1,184.48	Pati Liu	1,042.65	Sherry Dyck	918.39	Patrick Moran	823.37
Zach Luhr	1,182.01	Douglas Prentice	1,042.36	Jerry Faatapu	918.29	Brian Leblanc	823.16
Tania Tikitiki	1,180.85	Robert Harris	1,039.35	Beverly Diaz de Leon	916.66	Crystal Reeves	822.13
Nicole Johns	1,179.86	Thristan Cooke	1,039.13	Andrew Aaron	916.28	Elias Higuera	821.88
Matt Betti	1,179.47	Zalika Sterling	1,034.27	Nathan Leininger	916.04	Jorell Washington	821.35
Tony Flinn	1,173.28	Brian Lee	1,032.74	Sean Stout	915.60	Priscilla Arenas	820.81
Nicole Johnson	1,165.47	Rachel Ashenback	1,031.50	Shelly Russell	913.49	Theresa Bellajaro	819.98
Chance Strader	1,164.35	Jarred Sykes	1,030.94	Jerry Wheeler	907.26	Vicki Tumia	819.69
Brian Walker	1,163.79	David Thornton	1,030.79	Aaron Longino	906.27	Kenneth Fuliese	818.18
Darren Osenbaugh	1,159.55	Ayse Ozturkmen	1,030.57	Ronald Morgan	905.90	Mark Gorman	817.83
Matthew Girard	1,155.03	Ghina Malaney	1,029.20	Tracy Grubb	902.79	Jean Ngapout	817.27
Norbert Medina	1,146.95	Tony Motley	1,027.04	Douglas Morhac	901.96	Erik Graunke	816.18
Consuelo Dominguez	1,142.41	Terrie McCombs	1,024.46	Andrea Yee	901.39	Andre Bishop	814.62
Matthew Diulus	1,141.12	Lima Drysdale	1,024.10	Maria Lealaiauloto	900.19	Angelika Vassilieva	811.94
Israel Wizenfeld	1,140.78	Robert Zdebiak	1,023.04	Jan Ward	899.69	James Boaz	804.30
Andrew Bishop	1,139.44	Aaron Haskins	1,023.00	Justin Istre	893.87	Carissa Steinburg	801.32
Lily Tchen	1,134.43	Jermaine Scott	1,015.56	Craig Strompf	892.43	Joey Sales	800.54



# World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Nadia Lakhani	\$800.44	Candice Smith	\$706.80	Andrea Barenholtz	\$633.18	Nailya Trostle	\$576.80
Mathew Hart	797.79	Bradley Cossin	703.44	Bryant Maddox	632.87	Vernlyn Williams	574.99
Danylle Guerrero	797.42	Malia Tuitama	702.52	Catherine Sedg	632.57	Christopher Chovanec	574.03
Dolores Buttjes	797.20	Cassandra Poupard	701.25	Glyn Hurst	632.18	James Raymond	572.81
Brian Sundberg	796.61	Erick Mejia	701.14	Oshea Davis	631.81	Daniel Smith	572.37
Bridget Smith	795.65	Matthew Court	700.78	Diane Crawford	631.55	Aaron Ashby	570.74
Billy Wilson	794.22	Janice Mann	699.41	Keith Ligons	630.02	Lori Blacketer	570.60
Scott Kim	793.89	William Cross	698.67	Melissa Ickes	629.84	Amuia Teo	570.30
Rosario Lopez	793.29	Larry Bolinske	692.36	Corin Gleason	628.96	Jordon Oliver	565.08
Jean Badio	792.79	Donna Carson	692.10	Justin Wilson	627.91	Shawawn Branch	564.84
Teresa Lamirand	792.14	Sundee Grewal	691.84	Shawn Holden	627.37	Jonathon Wolfinger	564.83
Fetaui Ioane	791.36	Bruce Henevich	691.63	Carmen Ramirez	626.89	John Serrano	564.76
Jeremy Welch	787.96	Lawrence Littleford	689.79	Mabelyn Rojas	625.38	Meredith Woods	564.56
Paramjit Sangha	787.89	Desire Nkougou	689.74	Jacqueline Kabuyen-Mitchell	619.52	Jaclyn Lomax	561.51
Stephone Robinson	787.70	Crystal Diggs	688.76	Gordon Lovell	619.21	Jeremy Moran	559.47
James Murphy	787.61	Gregory Williamson	687.30	Danny Mayorga	618.45	Audrey DeLoach	559.26
Zane Rohatensky	786.74	Larry Pereira	686.24	Katharine Sealscott	617.75	Adam Eury	558.58
Brenda Howell	780.91	Aimee Dorsey	686.18	Jason Anderson	617.24	Shari Ward	557.80
Omini Apihubi	779.57	Nandish Nair	685.93	Lidia Megley	616.20	Blake Higuchi	555.72
Derrick Mason	776.82	Lucky Faaititi	685.72	Michael Burningham	616.13	Robert Granzow	553.94
Poto Siakisini-Lauaki	775.22	Thomas Stewart	684.16	Kaitlin Fraser	615.20	Amber Brumbelee	552.22
Theodore Fawcett	775.19	Moncef Boudhaimi	684.13	Wattana Chindavong	615.05	Fariba Najmehchi	551.88
Arthur Maldonado	774.93	Nancy Crampton-Brophy	682.32	Patrick Christian	613.12	Hans Schutt	551.34
Peniamina Levae	774.67	Patrick Blanchette	682.24	Joseph Hylche	612.42	Lotofoa Taala	550.27
Tasha Torain	773.38	Clinton Kubach	680.79	Kenji Leonard	611.89	T J Rowell	549.34
Alberto Alcala	772.89	Louis Tardif	680.57	Ryan Saridakis	611.27	Teresa Butolph	547.59
Adham Slataroff	770.39	Christopher Cintron	680.57	Kimberly Bautista	608.13	Wendy Wilborn	546.30
Jewmekia Morton	769.63	Carlos Jackson	680.03	Benjamin Greer	607.18	Lawrence Lee	546.10
Charles Lee	768.79	Damien Cannaday	679.81	Stephanie Burrese	606.60	Stephanie Walters	545.15
Donna Ellis	764.45	Kate Shechepanskiy	679.69	Lee Jeffers	606.10	Tamara James	545.14
Matthew MacDonald	762.80	Harold Canter	678.98	Harold Durana	605.26	Sasha Londura	544.27
Jason Mayer	762.07	Michael Giaime	676.32	Anne Debski	604.77	Mark Graham	543.99
Thomas Quintalino	758.99	Douglas Zigby	675.73	Jackie Alston	604.28	Nicholas Richardson	540.96
Jennifer Sells	758.07	Neil Moros	673.88	Kathleen Williams	602.88	Adam Niman	540.75
James Villa	755.84	Joshua Goldstein	672.52	Dustin Kiss	602.66	Lota Luatua	540.70
Danada Smith	755.27	Mandy Roark	671.30	Michael Schneider	601.73	Musa Yasin	539.64
Junior Bontemps	755.06	Richard Woodly	668.91	Roland Baker	601.52	Michael Speten	539.57
Patrick Robitaille	754.58	Bryant Smith	668.80	Kerry Gola	600.78	Meredith DiVita	539.51
Jason Albertz	754.49	Sean Lacroix	666.42	Douglas Jervey	600.66	Asahel Harrison	538.38
Muhammad Mehmood	753.51	Byron Davis	666.21	Frederick Greene	598.78	Beverly Wells	536.82
Jamison Weatherspoon	753.28	Nathan Bills	665.40	Jesse Jardine	598.72	Vatapuia Vavau	535.52
Ryan O'Donnell	746.19	Timothy Tilley	665.36	Maria Rocha	597.49	Michael Black	535.27
Christopher Lewis	743.68	Tyler Green	663.91	Daniel Pinschmidt	596.74	Jesse Zwack	533.98
Josh Wheeler	743.11	Thomas Green	663.50	Kaylin Searles	596.36	Muriel Fletcher	533.63
Christopher Bush	742.90	Aileen Indictor	662.98	Paul Gonzalez	596.28	Rhonda Shaffer	533.24
Thomas VanOsdol	742.87	Charles Allen	662.27	Cody Montgomery	594.91	Joseph Adams	532.93
Thomas Shreve	740.72	David Moritz	660.84	Keith Childers	594.69	Mindy Rosenberger	532.38
Kevin Holtz	740.53	Crystal Mestres	659.87	Douglas Meador	594.38	John Tippet	532.08
Salvatore Pennisi	737.55	Todd Sahn	658.88	William Charnow	592.87	Loralee Vasquez	530.77
Bradford Gallagher	736.77	Dujuana Waddy-Duckett	658.68	Randy Ocampo	592.28	Tosha Tremblay	530.39
Everett Henderson	734.34	Ewa Marinaccio	656.13	David Mellies	592.17	Rory Crockford	529.26
Jason Gill	733.58	Travis Vandenberghe	653.55	Adelfa Parinas	592.12	Alex Hernandez	529.15
Lazarus Echeta	731.61	George Fischer	652.16	Denice Copp	590.03	Emily Moore-Awad	529.04
Bruce Viaje	729.81	Maria Hansen	651.57	Jo Karr	589.74	Joshua Toft	526.84
Keith Litterst	725.86	Christine Zippi	651.28	Xavier Baudoin-Dajoux	588.55	Toma Lemalu	525.73
Steven Cooper	725.16	Joseph Uppliger	650.47	David Faraway	588.37	Fernando Sordida	525.43
Gregory Parker	724.95	Alan Laabs	649.93	Candace Engelson	586.85	Seymore Stoddart	525.03
Demetrius Franklin	723.86	Samantha Graff	649.71	Jeremy Conaway	586.78	Thomas Detienne	524.28
Evan Dent	722.41	Tien Nguyen	648.27	Tammy Zagata	586.54	Aruna Ravani	523.84
Afuiva Vaa	722.29	Maryna Danielian	647.21	Nichele Smith	586.07	James Palmes	523.08
Emillazio Klementis	722.08	Joseph Hecker	646.71	Jayne Herrick	586.01	Theresa Setefano	522.76
Crystal Cannon	720.54	Keith Bryant	644.58	Fredric Nobari	583.80	Kevin MacKinnon	522.35
James Ching	720.23	Peter Soybel	644.00	Robert Woodhouse	583.37	Anna Vaculikova	521.58
Natalia Kasporova	719.83	Craig Byer	642.04	Kelly Hopper	581.94	Aidan Murphy	521.36
Maria Diringer	719.51	Brittney Brown	641.16	Nicole Rayner	581.87	Linda Jackson	520.73
Ruben Fuentes	716.91	Patricia Longenecker	640.75	Robert Atterbury	581.20	John Hughes	518.66
Victor Reider	713.75	Joshua McDonough	640.74	Daniel Morrison	579.89	Angela Kerr	517.18
Gregory Cornett	713.15	Scott Florin	640.40	Seigfred Williams	579.41	Antonio Evans	517.03
Chad Neff	712.75	John Rodgers	639.79	Donna Archibald	579.09	Daniel Toshner	516.49
Jonathan Smart	711.78	Andrew Meyer	638.99	Christy Carter	578.03	Oscar Rubio	516.24
Ryann Vassallo	710.93	Melissa Blankenhorn	638.43	Hugo Chavez	577.90	Brain Cenaiko	515.39
David Cassidy	708.10	Frederick Hyde	637.52	Jason Howlett	577.80	Amy Daniel	515.19
Denise Morgan	708.07	Craig Adams	635.95	Lise Lauzon	577.53	Justin Howard	514.31



# World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Signora Price	\$514.14	Jason Tarbay	\$455.95	Hilda Ames	\$405.47	Derrick Olson	\$364.50
Michelle Hoffman	513.96	Jerome Worth	454.49	Thomas Tulowiecki	403.71	Gerald Bledsoe	363.78
Deborah Kirkham	513.65	Michelle Faber	452.77	Elizabeth Montgomery	403.51	Michael Tower	363.63
Justin Yandell	511.92	Nathan Kanae	452.35	Marchon Tatmon	402.61	Justin Vandiver	363.52
Robert Smith	511.88	Limalau Luafalealo	450.31	Beau Springer	401.61	Marina Kokorina	363.25
Lita Lameko	510.40	Brandon Braun	449.98	David Ramirez	401.56	Laurena Giorgi	362.20
Anthony Mele	510.21	Clayton Menezes	449.54	Brent Morrissey	401.54	Matthew Marshall	361.83
Bryce Ady	508.76	Carrie Mayle	448.53	Van Miles	401.48	Ernestine Rush	361.25
Abolfazl Mohammadi	508.46	William Wilson	448.27	Rosetta Retisimanu	400.97	John Jackson	360.90
Michael Zambelli	507.69	Erin VanBuren	446.68	Gregory Vess	400.16	Zack Stroup	359.98
Suzanne Spease	507.15	Amber Reynolds	444.53	Apiseka Papa	399.84	Michael Bufalino	359.43
Casidee Minogue	503.37	Matthew Mariani	442.97	Mary Brooks	399.78	Robert Sager	359.42
Patricia Lee	502.78	Eric Kassa	442.74	Daniel Harmon	399.40	Arnold Pacleb	359.07
Sherry Rubio	502.54	Marline Tillery	442.67	Jonathan Salazar	398.25	Amie Young	359.05
Daniel Greenlee	501.38	Patricio Mamacalay	441.15	Haoyu Xu	398.00	Adah Rawlings	358.87
Mark DelGuzzo	501.27	Tiffany Brown	440.92	Chad Hone	397.95	Milton Aikin	357.51
Amelia Zeiger	501.00	Alba Wandurraga	440.27	Kyle Wilson	396.78	Andrew Cauley	356.78
Jeffrey Emmerson	500.85	Regina Stingley	440.25	Ronald Starr	396.75	Arthur Westergren	356.41
Ualesi Sagapolutele	500.52	Ivan Leigh	439.51	Victor Esguerra	396.19	Terra Sainas	355.80
Rosario Ortega	500.33	Joseph Grech	438.63	Paul August	395.97	David Garbarskiy	355.76
Julie Wells	499.82	Marc Mandeng	437.88	Jeffrey Higgins	395.68	Stephen Jubrey	355.49
Chez Jones	499.51	Carmen Robinson	436.11	James Corker	395.50	James Mauldin	353.92
Matthew Coulombe	496.75	Mark Beckford	435.92	Joshua Atwood	394.19	Sandra Taylor	352.85
George Angulo	496.54	Curtis Ross	435.92	Neil Ruiz	394.16	Timothy Dawe	352.78
George Campsall	496.26	Bobby Hawkins	435.70	Cynthia Sittig	393.40	Matthew Weston	351.57
Gabriela Moreno	495.84	David Boltz	434.59	Michael Jones	393.39	Sonia Marin	351.47
Shermeka Richards	494.21	Debbie Romero	434.06	Ericson Caneso	393.28	Joseph Swanney	351.14
Diana Dziardziel	493.88	James Mournahan	432.59	Christopher Lockrem-Iddiols	393.04	James May	350.43
Nicholas Rice	492.61	Cecilia Arce	432.54	Lafaele Iuta	391.07	John Guillory	350.15
Nathaniel Brown	491.74	Derek Resch	431.43	Joshua Mather	390.88	Shelly DeMarsh	350.01
Livingston Reid	490.99	Jerrell Johnson	430.66	Fred Regna	388.88	Walid Azem	346.44
Tianna Aides	490.11	Philip Currie	430.28	David Skedel	388.85	James Seaborn	346.17
Chad Younger	489.32	Mark Atoa	429.52	Gabriel Segreera	388.60	Adam Taylor	345.79
Ellen Sawo	488.23	Traci Powell	429.48	Maria Paukoffe	388.57	Christopher Custer	345.06
Landon Green	487.82	Buckel Shelley	428.94	Jesse Atatai	388.57	Seth Raymond	344.46
Clifton Horton	487.24	David Beard	428.76	Aaron Gebke	388.20	Troy Cutchember	344.46
Zack Neubert	487.16	Andrew Scritchfield	428.21	Brandon Rausch	387.01	Rosa Savea	344.43
Herman Fennell	485.03	Eugene Hanas	426.77	Matthew Glasgow	385.48	Tehmtom Kavarana	344.30
John Curtis	483.26	Katie Langenfeld	426.32	Larry Malitz	384.68	Danielle Pease	343.76
Preeti Sahgal	482.54	Phillip Bonavida	424.83	Jazzmon Kennerson	384.15	Rebecca McDowell	343.57
Jake Carter	481.73	James Losee	424.59	Samantha Kolb	383.57	Richard Spangler	343.52
Omair Quraishi	481.63	Glenn Normand	423.80	Anne MacGregor	383.49	Nese Tufuga	341.27
Leon Ross	481.40	Steven Lucero	423.68	Athar Sheikh	383.37	Sarai Castanon	341.04
Jazzmin Ramirez	481.25	Lorena Barriere	423.02	Dason Phaul	382.64	Benjamin Mancillas	340.46
Jacob Arias	480.60	Gordon Thomas	423.00	David Taylor	382.60	Nicole Morris	340.21
Andrew Queen	479.93	Brian Blair	422.77	Jefonda Neal	380.64	Eric Glass	339.03
Tony Nguyen	479.01	Christie Perez	422.76	Talalelei Leiatava	380.64	Elizabeth Dabrowski	338.41
Jeffery Clark	478.26	Otari Bater	422.38	Lora Meyer	379.90	Jeff Spanaus	338.36
Osana Peters-Pelletti	477.62	Norma Sauls	421.33	Homer Brown	378.68	Cyndra Gather	337.94
Dennis Burr	477.61	Krystal Mikkelsen	420.46	Brandi Harnish	378.47	Christopher Rossman	337.21
Nicholas Patterson	477.05	Kurt Walters	420.39	Geoffrey Bowers	378.44	Richard Nypower	336.76
James McCarthy	476.63	Justin Templer	419.72	Brian Ferguson	377.96	Charles Wachuku	336.48
Martin Espinoza-Duarte	475.79	Michael Payne	418.96	Robert McNutt	377.90	David Figge	335.73
William Reed	473.88	Jason Lobring	418.24	Javier Sandoval	377.62	Alex Gonzales	334.88
Sharon Brenner	473.55	Thomas Roberts	416.73	Brandi Hershey	377.46	Magda Figueiredo	334.63
Virginia Dotson	473.07	Kenneth Sutton	415.69	David Romfoe	376.96	Brad Hudson	334.56
Patrick Leung	470.40	Faylicia Hardwick	414.58	Marisa Willgruber	376.79	Timothy Vizeau	334.49
Nathan Cook	470.04	Matthew Guzman	413.47	Bryon Solomon	376.39	Rose Spear	334.06
Tracy Huang	469.57	William Lymber	413.21	Diego Acosta	375.89	Angeles Ordas	333.83
Jacob Blumenfrucht	468.48	Chinda Vongkhampha	413.18	Allan Ege	375.50	Tiffani Tavormina	333.76
Joseph Larsen	468.28	Jeremy Moritz	412.59	Nathan Spahr	375.46	John Franklin	332.97
Amy Buskas	466.63	Arnold Iacoviello	412.55	Quanita Baxter	374.69	Chris Badger	332.49
Renee Zeller	465.42	Maryam Nemati	412.40	Daniel Passerell	373.35	Michael Weeder	332.47
Ahad Alaverdi	464.23	Charlene Losse	411.28	Michael Lockhart	373.31	Brent Arbour	332.20
Brian Scott	463.40	Richard Dyer	411.14	Ralph Travis	372.98	Robert Davis	331.83
Ronald Rhodes	463.23	Michael Grant	411.13	Allison Bankowski	372.84	Ryan Carreras	331.78
Keith Noah	462.75	Dawn McElwain	410.71	Amanda Sepulveda	372.60	Robert Barnes	331.66
Robert Drake	461.96	Rosa Ngolo-Grubb	410.35	Joseph Alsieux	371.43	Leanna Schepici	331.37
Bryan Matthew	459.67	David Orrico	409.60	Matthew Nereng	371.27	Sharon Nigota	330.89
Cathleen Keith	459.57	Ying Zhang	408.99	John Keiderling	367.89	Tina Stowers	330.87
Jennifer Hanud	459.35	Jennifer Duke	408.94	Michael Isaac	367.29	Carolyn James	330.67
Shawn Eliuk	459.24	Alissa Dvorak-Halcom	408.81	Jennifer Holliday	367.21	Dwayne Meikle	330.23
Spencer Bullock	459.14	Jared Bock	405.85	Raymond Terawaki	365.53	Stephanie Nolt	330.10



# World's Greatest Bonus

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Darrell Daniels	\$328.41	Paul Bein	\$289.35	Patrick Holly	\$252.70	Olga Kieser	\$223.72
Alexander Scott	327.70	Ezra Sherrod	288.75	Svetlana Belkina	251.94	Robyn Smith	223.60
Bonnie Williams	327.52	Alison King	288.60	Simone Allen	250.77	Janice Ahyek	223.34
Autrina Shepherd	325.10	Erin Moyer	286.29	Deeann Traverse	250.52	Ini Augustine-Akan	223.08
Diane Carrion	324.92	Aaron Singer	285.81	Visham Mohip	249.62	Michael Carter	222.68
Miranda Dellinger	324.55	Reynaldo Singson	285.50	Rasmus Pereira	249.53	Christopher Eickelmann	222.65
James Charron	324.44	Michele Acedo	284.93	Michael Baguer	248.47	Johnathan Olsen	222.06
Amanda Ratcliffe	323.10	James McLagan	283.81	Brooklyn Stillwagon	247.73	Dillon Lupton	221.57
David Kellebrew	322.39	Rene Levesque	283.67	Ryan Richardson	246.82	Scott Bulau	221.20
Jason Oliver	321.78	Christopher Gonzalez	283.01	Carmine Sistilli	246.73	Eric Furlow	221.19
Mona Marcobelli	320.02	Darron Hacker	282.34	Stacy Randazzo	245.83	Shane Martinez	221.09
Ahmad Banat	319.65	Carlos Kelley	281.85	Bret Harrison	245.70	Richard Brown	221.05
Michael Alicea	319.05	Kirk Jones	281.15	John Kudzmas	245.52	Michael Hanna	220.93
Mark Konigsmark	318.14	John Fordham	280.98	Franz Riedel	245.26	Elizabeth Taylor	220.07
Svetlana Astasheva	318.07	Jaime Chaves	280.81	Aisha Rose	245.06	Pai Siasipoulava	219.75
Houda Boukhedcha	317.72	Cotienne Mason	280.62	Jerry Moore	244.67	Moswen Taylor	219.39
Kouassi Appiah	317.00	Kirk Alexander	280.51	Roseanna Cardelli	244.61	Raquel Ellis	218.37
Odilia Goulart	316.71	Alek Auxier	279.48	Iryna Sushkova	243.77	Rita Earl	218.04
Lemeika Armfield	316.42	Christen Coppola	278.79	Alexandre Ribeiro	243.68	Charles Steele	217.93
Renato Cabamongan	315.61	Jerome Pugh	278.09	Deborah DeLashment	243.59	Carlos Ortiz	217.83
Irakli Dolidze	315.57	Richard McLoone	277.93	Joseph Frith	243.59	Russell Meredith	217.01
Tim Smith	315.40	Sara Welch	277.47	Charles Warrix	243.18	Justin Smith	216.55
Michael Kraft	315.03	Donna Armstrong	276.76	James Kelly	243.09	Joan Giron	215.67
Richard Kaneshiro	314.35	Kara Snyder	276.74	Tommy Penson	242.81	Chris Hoey	215.47
Joseph Janeczko	311.89	Joshua Holley	276.59	Adam Drzal	242.36	Andrew Albright	215.36
Sara Gilley	311.66	Mehrezben Djebali	275.24	Nelson Baber	241.84	Robert Appel	215.13
Chris McFadden	311.59	Mark Nunez	274.35	John Galle	241.51	Christopher Benigni	215.10
David Harrington	311.44	Dan Rubio	274.28	William Pritchett	241.14	Michael Coil	215.03
Denis Miklashevskij	310.68	Stephanie Alvarez	273.87	Ashley Swenson	240.35	Amanda Peterson	214.78
Faith Philbeck	310.64	Edna Hayes	273.77	Vili Fuamaila	240.25	Juan Montufar	214.15
Robert Selinger	310.29	Richard Pasternack	273.25	Joshua Lageman	239.76	Wander Lima	213.71
Bertha Delgado	310.12	Flaxine Grube	272.23	Hovhannes Manukian	239.50	Ryan Neel	212.85
Malu Luteru	310.09	Jason Cabamongan	271.39	Thomas Wheeler	238.82	David Goodman	212.60
David L. Cohen	309.65	Elly Kosmas	271.11	Yadira Greene	238.62	Terra Norton	212.41
Olesili Sinaumea	309.19	Juanita Too	270.79	Michael Yoxheimer	238.14	Jelinda Horne	212.28
Daniela Andrade	308.76	Warlen Bermudez	270.00	Gregory Pierce	237.79	Jesse Rodriguez	212.15
Jack Holton	307.52	Larry Adebesein	268.59	Brittany Smart	237.47	Joel Neirynck-Coon	211.83
Adam Smith	307.13	Liz Putzeys	268.42	Joseph Miranda	237.20	Maria Agcaoli	211.65
Mario Loretto	306.57	Kevin Kilimnik	267.87	Aaron Latham	236.80	Leizle Udarbe	210.99
Saiyda Muhammad	305.74	Jerry O'Reilly	267.60	Rachelle Rhoe	236.41	David Weinrub	209.89
Jessica Knepple	305.61	James Schneider	267.35	Joshua Hernandez	235.85	Lorena Sanchez	209.27
Barbara Leader	305.53	Gregory McMeckan	266.77	Todd Walsh	235.79	James Rizopoulos	209.18
Courtney Rogers	305.52	Ginger Wilson	266.55	Julie Hallgren	235.08	Roger Joyeux	209.11
Sheila Murchison	305.31	Patrick Freeman	264.75	Rachel Dillon	234.92	Michael Brown	208.91
Aislin Azcona	304.87	Cheryl McLean	264.60	Alex Rushing	234.55	Tina Sio	206.23
Greg Stewart	302.40	Emmanuel Villasenor	263.68	Syneese Thompson	233.76	Antron Adkison	206.03
Rick Fujitani	302.05	Micah Cecchetti	263.17	Charles Jacobs	232.33	Jonathan Russell	205.92
Noel Ables	301.91	Drew Cornwell	262.87	Patricia Kesilialio	232.23	Andrew Byron	205.79
Michael Forcier	301.79	Lorraine Chaney	261.01	Michael Mandella	232.18	Cathy Gordon	205.61
Moncisha Portis	301.69	Edward Geiger	260.96	Charles Wright	232.11	Susan Feng	205.54
John Conlon	301.12	Elen Carr	260.77	Tashawna Welch	231.86	Ramon Herrera	205.41
Chris Johnson	301.10	Shannon Gustafson	260.16	Matthew Clark	231.84	Jesse McKeon	205.22
David DeJong	300.54	Salvatore Lucente	259.95	Sandra Walsh	231.44	Peter Kwiatkowski	204.39
James Deane	300.30	Bradley Kincaid	259.81	Scott Pearce	231.43	Jared Costales	204.13
Rosalie Zwicker	299.87	Neal Dickey	259.31	Jennifer Cannon	231.00	Melissa Kelly	204.12
Tyson Rahrig	298.99	Natalia Yungerelevi	259.09	Ethan Nordberg	230.80	Scott Hanna	203.95
Paul Trevisan	298.96	Anca Susan	259.04	Jonathan Maust	230.40	Anthony Christman	203.59
Yury Shcherbelis	298.65	Thomas Hecker	258.75	Barbara Geier	230.30	Adam Elliott	203.57
Kenneth Thexton	298.49	Jacqueline Diaz	258.37	Lance Katsura	230.25	Michael Boyer	203.31
Peter Patrie	297.49	Sami Mogannam	258.28	Kevin Wayne	229.69	Stefanos Galouzis	202.80
John Fey	296.35	Rita Haidinger	257.95	Evan Holzhauer	229.60	Zachary Rodgers	202.73
Rochelle Moore	296.20	Amanda Voelz	257.40	Shawn Nowak	228.90	Jamie Crowell	202.49
Mark Calverley	295.09	Aaron Rosenberg	256.39	Kelly Smith	228.44	Sabrina Owens	202.06
Dana Wedel	294.48	Keith Green	256.14	James Getzoyan	228.40	Cheryle Miller	201.31
Daniel Pacheco	293.98	Joshua Massey	255.93	Lori Simpson	227.29	Patricia Gray	200.81
Matthew Turnquist	293.48	Paul Paradoski	255.83	John Carlson	225.71	Russell Barke	200.54
Kevin Brown	293.38	Anthony Pettis	255.64	Andrew Gallegos	225.52		
Nestor Peralta	292.59	Larry Daniel	255.56	Josh Killian	225.42		
Eric Eun	292.26	Byron Paz	255.19	Cita Sevilleja	225.15		
Richard Lutz	292.22	Arnuia Teo	255.08	David Kuntz	224.16		
Aaron Stroud	292.17	Shiwa Hollingsworth	254.05	Brandon Armas	223.94		
James Jones	292.13	Kathryn Bazler	253.51	Dustin Holtz	223.94		
	289.69	Patrick Feehan	253.28	Garrett Dressler	223.79		



# Reinstatement Bonus

**Total: \$39,763.90**

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Sami Mogannam	\$3,276.18	Jose Sanchez	\$603.24	Lydia Lozano	\$319.50	Max Quasem	\$239.06
Lance Martin	2,491.28	Debra Bell	597.69	Robert Hamilton	311.46	Jodi MacPherson	238.95
David Jackson	2,414.64	Matt Flores	547.20	Lawrence Broniszewski	311.16	Brian Schreiter	238.59
Nabil Spahi	1,733.91	Bernardo Lopez	514.11	Cynthia Romero	300.00	Ronald Rivera	230.16
Sharity Saia	1,568.85	Andrew Gursky	500.45	Beverly Diaz de Leon	286.02	Benton Tong	227.64
Jera Culbert	1,267.93	Claudia Baba	497.50	Salvatore Pennisi	283.65	Christopher Stephens	223.02
Arthur Westergren	946.08	Richard Davis	459.00	John Bulecza	275.76	Tommy Penson	220.02
David Garbarskiy	941.91	Thomas Parker	450.01	Calvin Moore	272.70	Zeve Katz	210.00
Ronald Friedlander	872.60	Frank Kolligian	429.09	Lorena Barriere	266.82	Albert Lau	209.73
Rose Le	795.54	Lydia Hartounian	424.33	Rosario Ortega	261.00	Humberto Quintero	209.04
Katherine Fallon	697.02	Peter Kaplanis	414.33	Clayton Menezes	255.81	Jamie Zimmermann	207.81
Lawrence Turk	626.69	Mabelyn Rojas	412.71	Angel Arista	249.12	Ryan Tucker	203.67
David Goodman	619.35	James Larkin	321.27	David Harrington	245.31	Rosemary Fleming	201.06

\*All qualifiers listed achieved at least \$200 in bonus totals

# Public Relations Bonus

**Total: \$18,784.42**

Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus	Qualifier	Bonus
Mark Gagliardi	\$2,257.50	Ken Altizer	\$1,035.00	Timothy Leary	\$503.00	Laurie Gruber	\$303.00
Sara Thrailkille	1,680.25	Chuck Hill	881.00	Marilyn Kohlhase	482.25	Malka Arony	246.75
Alina Latinsky	1,438.00	Joseph Westfall	856.00	Viki Farr	475.00	Leo VanDenBussche	231.90
Mario Soljan	1,240.25	Brenda Di Somma	662.90	Al Wall	339.02		
Larry Lozano	1,176.00	Brett Hulme	531.00	Carlos Ramos	333.00		
Robin Andrade	1,035.47	Bill Verbeten	516.00	Robyn Ferraro	315.00		